

THE MORDIALLOC
SAILING CLUB



ANNUAL REPORT 2023



MORDIALLOC SAILING CLUB
REG No A0017355J

FORESHORE
NORTH ASPENDALE

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Acknowledgement of Country

We acknowledge the Ngaruk Willam and Bunwurrong people of the Kulin Nation, Traditional Custodians of the land on which we meet and sail and their connections to land, sea and community. We pay our respect to their Elders past and present and extend that respect to all Aboriginal and Torres Strait Islander peoples today.



YOUR TEAM

Executive Commitee



Commodore
Drew Henry



Vice Commodore
Darriel Jeffree & Allicia Rae



Treasurer
Stuart Brown



Secretary
Sarah Lee



Rear Commodore
Chris Thorpe



Geoffrey Daniels
General Comittee



General Member
Eliza Dalton



General Member/ Protection Officer
Crawford Wintersgill



General Member /Protection Officer
Cassey Russell



Membership Secretary
Gary Hosie



YOUR TEAM

Sailing Commitee



Greg Heins
Junior Development coordinator



Dale Collings
Sail Training coordinator
Discover Sailing Principal



Chris Thorpe
Rear Commodore



Stephen Griffiths/ Davide Pedol
Laser Rep



John Hutton
Sabre Rep



Grant Nicholls
Sharpie Rep



Crawford Wintersgill



Julie Rewell
Misc. Rep

COMMODORE'S REPORT

Drew Henry



Firstly, thank you all for being part of another terrific year at Mordialloc Sailing Club. A vibrant & challenging year in terms of sailing and regattas. In this annual report we summarise the accomplishments and developments of our vibrant volunteer-based club over the past year. It has been an exciting journey, marked by significant achievements in our junior and senior training and racing programs, as well as increased community participation in social events and rowing activities.

Volunteer Recognition: Our club owes its success to the countless hours of dedication put forth by our volunteers. These individuals have selflessly given their time, expertise, and passion to create a thriving sailing community. We express our deepest gratitude to all our volunteers, race management, coaches, instructors, and supporters. Your commitment and enthusiasm are the pillars upon which our club stands and deep testament to the culture of our club. We cannot survive without the shared volunteer efforts of our membership.

Membership and Community Engagement: Please read Garry Hosie's report summarising our membership position and Dale's report on our ever popular training program. Obviously membership is the lifeblood of our club and as such attracting and retaining members is of utmost importance.

It is in our club values to be welcoming and nurturing, we are all MSC ambassadors when it comes to promoting our club and I am proud of our efforts to have fostered a community of sailing enthusiasts who share a passion for the sport. The challenge is to convert new members into lifelong sailors.

Social Events and Community Rowing: Beyond sailing, our club has had some great social gatherings and community involvement. We organized a range of events, including fundraising barbecues, regattas which in my mind are also terrific social events, International Women's Day social and movie nights. These events not only provided opportunities for members to connect and build lasting friendships but also allowed us to showcase the vibrant spirit of our club to the wider community. We would still like to have a social committee to help arrange events for the new season... any takers?

The community rowing activities are going from strength to strength under the guidance of Geoffrey Daniel who has arranged many events. (See Geoffrey's report) . This initiative is aimed to promote water-based fitness and recreation, attracting individuals who may not want the sailing experience but desire to be out on the water. It has been heartening to witness the growing interest in rowing and the positive impact it has had on our club's community engagement.

Infrastructure and Equipment: To support the growth and development of our club, we have invested in another RIB. This is a major purchase and the plan is to safely support further growth in training & development initiatives. Our boat fleet is our number one asset (after our membership) and must be looked after and well maintained.

Working Bees were well attended with some real progress made but as is the nature of a sailing club, there is always something to be done so expect another one in July.

I must mention the partnership with the City of Kingston (our building owner & leaseholder) who has been supportive of our building maintenance having rectified the issues of last year. The relationship with the Kingston Council has let us focus more on running the club and less on costly maintenance. We have an old building on the beach front and we will always be looking to improve and maintain our clubhouse with the valuable partnership with Kingston Council.

Community Grants: We thank Toyota (application by Valeria Boscolo) for their support in helping us add two spinnaker kits to the Pacer fleet. Although we did apply for a number of other community grants we were not successful this year. Of great benefit to MSC would be to have a dedicated person to apply for regular grant opportunities.

Future Endeavours: As we embark on a new year we will continue to focus on providing exceptional training and racing opportunities for our members, fostering a sense of community, and expanding our outreach to engage more individuals in the joys of sailing. We will explore avenues for further collaboration with local schools, organizations, and communities to continue promoting sailing and rowing.

The Strategic Plan desperately needs review and requires drivers from our membership if we are to progress. While the mid-year snap-shot survey was generally positive, there were many suggestions that things could be better,

much of the feedback was related to the appearance of our building with a desire to see improvements to change rooms. I still want to see a firm plan for the North-side window which seems to have stalled again. These projects take money & skills that remain elusive and this is where we need to pursue more grant opportunities. In conclusion, I am incredibly proud of our club's achievements and the dedicated individuals who make it all possible. The progress we have made together demonstrates the strength and resilience of our community. As we look to the future, let us embrace new challenges, celebrate our successes, and continue to sail together, driven by our shared love for the sport.

Thank you to the Executive & Sailing committees for their continued support. Thank you to all members for being part of our community.

Sincerely,
Drew Henry
Commodore,
Mordialloc Sailing Club
June 2023.





VICE COMMODORE'S REPORT

Darriel Jeffree

Former Vice Commodore Report for Half Year
2022-2023

Unfortunately, due to health reasons, I had to step down after Christmas 2022 as Mordialloc Sailing Club Vice Commodore. Being the VC of MSC involved a rather steep learning curve as I am, to date, a non-sailor. MSC continues to punch above its weight in terms of regatta and race management and in the support for our tackers and juniors. MSC's adult sail training program is building capacity and is developing a mentor program to keep successful trainees sailing at Mordi: building the number of sailors across all age groups is key to the growth of MSC.

VOLUNTEERS

The backbone of MSC is our volunteers, whether on land or on water. I thank each volunteer for supporting their club and for keeping us sailing and keeping us fed, caffeinated and watered. Volunteers have supported their club by running and setting up for Club social events. Our social media presence is the good work of volunteers, social media is increasingly our shopfront to the sailing community and to the wider community.

REGATTAS

We hosted the Victorian Open Laser Championships, the 48th Sabre State Championships, the Pacer & 125 State Championships, the Long Beach Regatta. The Sailing Committee did an outstanding job in organising the regattas, and Race Management also did an outstanding job in ensuring the races were well organised, managed and that sailors were kept informed and safe.

THANK YOU

I would like to thank our Commodore, Drew Henry, for his unflagging support, mentorship and guidance in my role as VC. Drew's enthusiasm for and love of the club has been, and continues to be, an inspiration for me.

I would also like to thank former Rear Commodore, Peter White for his guidance and patience in answering my many questions about sailing and racing. I would also like to thank Peter for being the source of my interest in the history of MSC.

I would like to thank current Rear Commodore, Chris Thorpe, for his guidance, his passion for sailing and for our club.

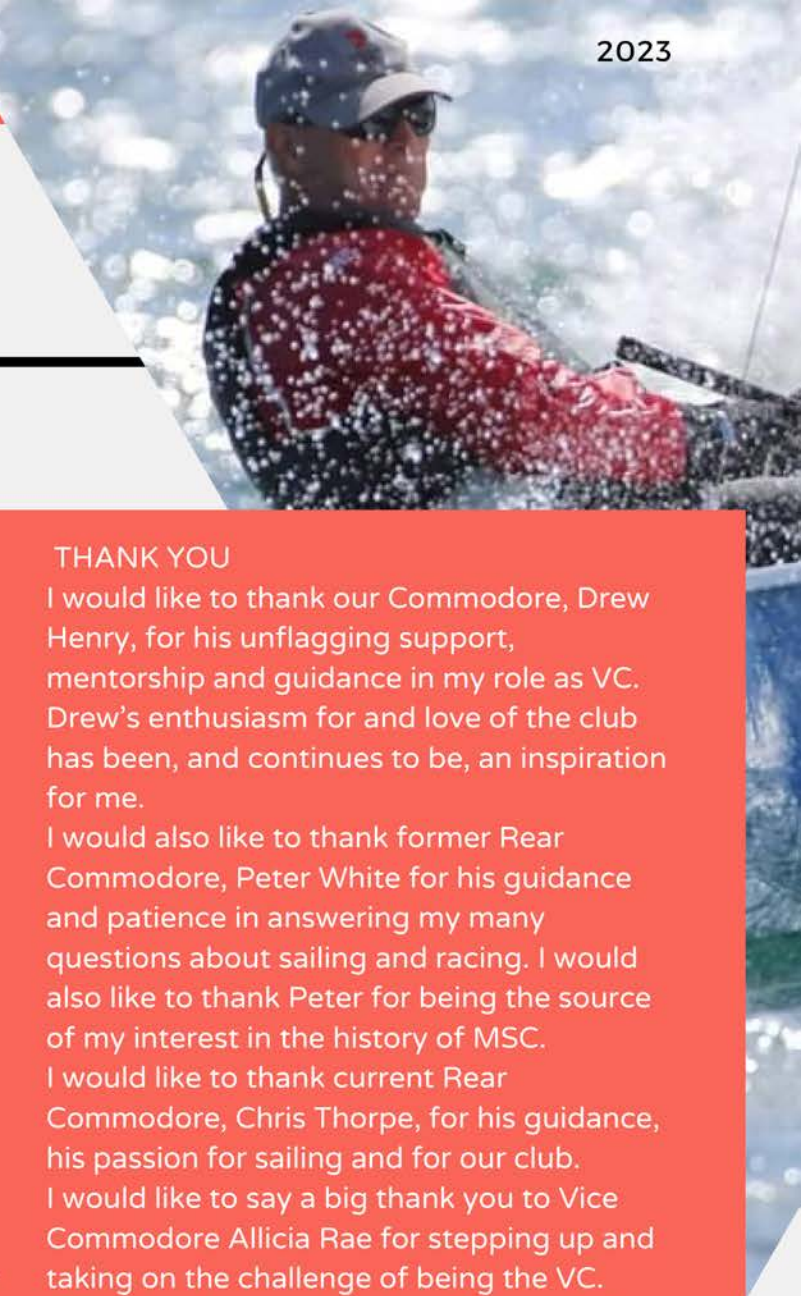
I would like to say a big thank you to Vice Commodore Alicia Rae for stepping up and taking on the challenge of being the VC. Alicia has been working hard for our club since taking on the role and I will support her in any way I can.

I would also like to thank every club member who answered my questions, assisted me, and supported me in my duties as VC. I feel fortunate to be a member of MSC.

CONSIDERATIONS

Raising the profile of MSC, as a family friendly club, in the wider Mordialloc community is vital in terms of attracting new members, creating inter-club publicity, attracting grants, and attracting sponsorship (whether for regattas, races, equipment or club amenities).

Darriel Jeffree.



VICE COMMODORE'S REPORT

Allicia Rae



Firstly, I would like to thank Darriel Jeffree for his work as Vice Commodore, prior to me taking over the role in January (or thereabouts). It has been an incredibly busy second half of the season with many regattas being run in the first quarter of 2023.

I want to pass on my sincere thanks to everyone who stepped up to help in the canteen and bar during the Sabre States, Pacer & 125 States, Sharpie States, and the Long Beach Regatta (x2 by the time we got to run it!), as well as regular race days.

On the social side of things, we hosted an International Women's Day function, as well as celebrating Harmony Day, which were both heaps of fun and well attended. Over the winter break we have been running family movie nights, which have one session to go on 14 July. The 2022-23 season finished with Presentation Night, which was a roaring success, and one of the biggest in a while, with 90 or so people in attendance. Once again, thank you to every who pitched in with decorating and cleaning. Particularly Louise & Garry Hosie, Cassy & Jim Rae and Jenny Parsons for their work on the catering front and Piper Thompson for her genius idea of using wine bottles as candle holders, which made the whole club look amazing.

Our sustainability theme went down a treat with many dragging out their vintage clothing or heading to the op shops for some upcycling fun. The winner of best outfit though, went to Eliza Dalton, who not only wore a Met Gala worthy dress made out of food packaging, but was also

wearing it for the second time after creating it for a uni project during lockdown. Recycling and upcycling champion!

Looking ahead, whilst I don't believe we have quite as many state championships on the horizon this season, we do have the Sharpie National Championships. These will run from 29 December to 6 January and we really will need all hands-on deck, with the canteen and bar open every day, as well as several social functions, including NYE. We are expecting 50 boats, which is 150 sailors and their families. I will be putting the call out for volunteers shortly, so please be prepared to respond, as I always say, it takes a village.

Whilst we have Fletcher in the canteen from 9am-12.30pm on race days, it takes more than one person to run the canteen. Going forward it would be good to see some more faces helping out. Our race management team have been pulling very long days, as they often help in the canteen, on the water and again in the bar or canteen when they come ashore. I know everyone comes to the club as their hobby, but we are volunteer run for the most part and need more people to step up to avoid burn out.

You may have seen in the recent Around Mordi that we're calling out again for people to join the "Social (House) Committee". Currently, Vice Commodore is the only position without a committee supporting it. The role looks after the bar, canteen, social functions and building maintenance...a huge undertaking and impossible to do it justice without help. So, if you're able to provide

VICE COMMODORE'S REPORT

Alicia Rae

assistance, I promise not to trap you in meetings constantly (I don't want to be in them either), please reach out to me via email, phone or the club's What's App group. If we can get a committee together, it is my hope to run more social functions throughout the year in order to engage all levels of membership and not just those who sail regularly. People of all ages and membership categories are encouraged to get involved.

Lastly, but absolutely not least, I would like to thank our Club Member of the Year, Maria Bikos, who is acting as our "Bar Manager". She takes a huge workload off my plate and is a great support, without her, the job truly would be impossible. Beyond the bar, Maria works in the inclusion and diversity space, representing the club at various events within our local community, promotes the strategic plan, helps out where needed at club events and even on the water on occasion. Congratulations on your achievement, it was very well deserved. Drew, Chris and I look forward to seeing you all at our club over the 2023 Winter Season and 2023-24 Summer Season.

Cheers,

Alicia Rae

Vice Commodore



REAR COMMODORE'S REPORT

Chris Thorpe



I can honestly say for a large part of this season I have been the observer watching a well-oiled machine called MSC Race Management, its Volunteers and supporting sailors go into action. I had no idea what went on and I am still trying catch up with the pace of this club and its incredible capacity to run world class events. And I must say all this season whenever I was away from the club or here talking to visiting sailors, I was constantly reminded of the high regard that MSC is held. Not just in Victoria but around Australia. This season for me confirm MSC as one of, if not the Premier Off the Beach Sailing Club in Melbourne.

Well done to everyone at MSC, you should all be proud of what we accomplished in the 2022/23 Season.

Season Sailing in Summary:

Well, this season did not disappoint and was another, unlike the one before it, hard to imagine. Just when we thought that COVID was behind us, along came "creek wall renovation", causing disruption and indecision about our Winter Series.

Unfortunately, once again as happened last year, the Winter Series had to be cancelled. However at the last minute, thanks largely to Garry Hosie's efforts, MSC did run a successful Sail Mordi at the end of August with almost fifty boats attending over the two days.

*The season then started as programmed on the 1st October with a very, very full program of Training, Club, State, Interclub, National, and Promotional sailing events scheduled until the last Saturday in April 2024. In all MSC conducted approximately 35 fully operational racing days. Plus another 9 days of club managed sailing days.

Looking back on what we achieved in 2022/23:

- Saturday Training (Tackers, Juniors, Adults) Post and Pre Christmas – Refer to the respective Sail Training and Junior Training Reports.
- Club Racing: 20 Races Programmed (approximately half abandoned due to poor weather)
- State Titles: ILCA/Laser) Open Titles (2 days/74 boats), Sabre Titles (2 days/76 boats), Pacer/125 Titles (3 days/40 Boats), Sharpie Titles (Club Race Days/13 boats), Sabre Teams Racing.
- Interclub: The Long Beach Regatta, hosted twice (50 boats at resail / 80 plus initially), won by MSC!!
- National: Sail Melbourne, Full MSC Race Management where present at Royal Brighton YC for 5 days running Bravo Course.
- Promotional: Discover Sailing Days (Nov and Jan), Pacer Family Fun Day, Junior Fun Day, Burke & Beyond, Sail-ability/Yarrabah (5 x Fridays)

What an incredibly busy year. Which as it turned out, all the major class events got the pick of the weather and when we went to run normal club racing events, we got all the rubbish. Unfortunately causing many race days to be cancelled.

Other Milestones in 2022/23:

- New Racking and layout in the boat yard: Was successful in providing better access and management of the space. Will continue to evolve and can be tuned to the needs of the members.
- Purchase of the additional Rhib "Volunteer": will enable better coverage and coordination of our Saturday morning training sessions (Tackers, Junior Fleet and Adults). Particularly help with support of our transitioning Junior sailors to Intermediate classes and regular afternoon racing involvement. Only possible from all the efforts put into running class specific events
- Club Pacers Spinnaker Fit out: Pacers A & B now include spinnakers. These now go with the older Pacer J making three Pacers with Spinnakers of our eight boat fleet.
- Qualification of Juniors/Seniors: We had Aust Sailing come and run an Assistant Instructors Course. Jim Rae conducted two Powerboat Handling Courses with another one planned.
- Bouy Zone Course Setting App – Introduced technology to make course laying and setup easy. Using GPS and Mobile Phone Technology.

Outlook for 2023/24:

- Revised Sail Training program: Plan to run programs concurrently and make better use of resources. Separating Training from afternoon Racing so more can do both.
- Induction Program – Race Management and Instructors, Pre-Season refresher. Supporting better management and use of club resources.
- Club Boats Casual Use Improvements: Improved documentation, instruction on use and ease of use. But still maintaining craft in consistent and good working order.
- Australian Lightweight Sharpie National Championships, 29th Dec 2023 to 6th Jan 2024
- Sail Melbourne 30th Nov. to 4th Dec. 2023

Special Thank Yous: For their encouragement and support in my first year in office:

Drew Henry, Garry and Louise Hosie, Peter White, Maria & Darriel, John Hutton, Jeffrey Daniels, Stephen Griffiths, Cassy and Jim Rae.\

In closing I have thoroughly enjoyed this year and all its challenges. I encourage all members to get involved in the club beyond just being a member. Most do I know, however perhaps it's time to take another step and get on a committee or commit to some regular participation behind the scenes. Every bit helps and I'm confident it will be worth it and very enjoyable.





TREASURER'S REPORT

Stuart Brown

Mordialloc Sailing Club Financial Report 2023

The financial year ended April 2023 has resulted in a **loss** of \$6,094 compared to a profit in the 2022 year of \$335.

Excluding the non-cash depreciation charge, the notional 2023 cash profit is \$14,793.

	2022/23	2021/22	2020/21	2019/20	2018/19
Net Profit /(Loss) Accounting	(\$6,094)	\$335	(\$155,561)	(\$6,391)	\$7,959
Net Profit /(Loss) Excl Abnormal items	(\$6,094)	\$335	\$530	(\$6,391)	\$7,959
Net Profit /(Loss) Cash i.e: excl depreciation	\$14,793	\$22,343	\$25,095	\$19,512	\$34,184

This Financial Year has been a solid year for the club, we remain financially sound, the highlight of the year being the contribution from the fundraising and successful regattas, enabling funds to acquire the RHIB "Volunteer". Minimal grants this year saw the funding of the RHIB come from these profits.

Revenues in the area of bar, canteen, club hire and regatta have all improved with the increased activity and regattas.

The expense comparisons to prior year are far more relevant due to the 2 years having similar activities.

Please refer to the detailed Profit and Loss with commentary for full details, however specific topics raised in further detail are:

Maintenance

You will note in the detailed Profit and Loss we have broken down the repairs and maintenance expenses to a lower level of detail to provide better visibility. Maintenance costs, together with insurance, again remain a major component of our results. This year saw much higher maintenance in 2023 primarily with the stern replacement of Sounds Good and the structural inspection of the hoist.

Importantly much of the building maintenance for the club rooms now rests with the City of Kingston, although some items remain with the club, such as the cool room, internal doors, kitchen and bar appliances and main gate. Structural maintenance such as the ceiling, deck, roof etc. are the responsibility of the council. An agreed maintenance schedule forms part of the lease as to our respective responsibilities. Overall, this is a favorable outcome for the club into the future.

In total the repairs and maintenance expenses are, but refer to the detailed P&L for further breakdown.

Type	2023	2022	2021	2020	2019
R & M Boats	20,907	12,705	8,041	5,138	8,636
R & M Building	548	376	1,228	1,465	417
R & M Plant & Equipment	10,186	11,906	4,484	17,191	20,530
R & M Training Boats	545	856	1,454	317	531
Total	32,186	25,845	15,209	24,111	30,114

Insurance Costs:

Insurance	2023	2022	2021	2020	2019
Boat Fleet, Public Liability, Events, Volunteer Workers	15,879	14,722	14,117	14,692	13,926

A comment from the insurers for this year is:

In the past 3 years, the Australian insurance underwriting market has experienced a significant increase in both frequency and severity of claims. Although it is a positive that insurers have provided valuable support, unfortunately, the Australia-wide bushfires, severe hailstorms in Sydney & Melbourne, floods and COVID-19 Global Pandemic have had a negative impact to underwriting loss ratios (profitability). To ensure economic sustainability and financial survival, the insurance markets counter the increase in claims costs by applying an increase in the premium rates.

Canteen / Bar / Sail Training and Regattas

The profit/(loss) contributions for key business and fundraising activities are:

Category	2023	2022	2021	2020	2019
Bar	9,502	5,006	3,244	7,729	8,426
Canteen	5,831	2,185	3,402	233	(1,051)
Sail Training	2,665	5,928	3,611	1,751	1,520
Regatta (1)	18,600	3,135	910	11,750	5,091
Bunning BBQs (2)	5,850				

1. Regattas for 2022/23 Sail Mordi, Laser, Sharpie States, Sabres, Pacer/125. Indicative profits include bar and canteen profits

2. BBQs held in Sept 22 and Feb 23.

The Sailing Training program made a profit, although if we assign a proportion of costs of fuel and boat maintenance reduce this profit slightly.

Canteen profit improved to higher activity, regatta and using reverting back from pre-made sandwiches, however using some paid canteen preparation (Fletcher).

Capital Expenditure

Capital expenditure was the highest in several years, with purchases being:

Category	Item	2023 Cost
Building Improvements	Nil	0
Plant and Equipment	Couches	500
Training Boats	Pacer Cover Pacer Spinnaker (Toyota Grant)	527 1,337
Patrol Boats	Red Sam Engine (Danks Grant) RHIB – Volunteer (Boat, Trailer, Delivery QLD, other parts)	10,173 20,733
Total		\$33,270

Cash

The bank cash holdings of the club have decreased to \$49,395 vs last year \$57,834 a fall of \$8,429. Not a major fluctuation, can be explained primarily due to the additional capital expenditure over the annual depreciation charge of \$22,000 being our typical capital budget.

Of the cash, we have reserves in place for:

- Unspent Junior Inclusion Fund \$1,256
- City of Kingston grant for the change room update \$1,500
- City of Kingston Bar levy for building fund \$409

Boat Refurbishment being a percentage of regatta profit and boat rental allocated to replacement activities for future years, however the Sounds Good works will utilize all of this in 2022.

The Building Improvement fund is a new requirement under the lease to reserve 2% of gross bar takings each year to be used in making improvements to the building in the future. This is paid to the City of Kingston in our following year's property rental.

Debtors

The Debtors figure of \$1,605 commented only due to all items having been paid as at time of preparation of this report. We have no debtors at risk.

Creditors

The Creditor figure of \$6,652 represent payables for operational expenses recognized in the accounts but not paid as at 30 April 2023. Two major items are 25% (\$1,300) of the Australian Sailing membership fees for 2021/22 and 25% (\$1,625) that we are withholding payment subject to the appeal outcome of the classification of the club in the fee categories.

The remainder of creditors represent other expenses such as cleaning, and utilities.

Summary

In summary, the club has maintained a stable financial position with sound cash reserves. Reinvesting in the club via new patrol boat and engines is due to generous grant support and club members assisting in profitable regattas.

A focus of the Committee is to source grants where possible, implement cost savings and maximize revenues where possible. The risk always is unplanned expenditure particularly in the area of maintenance; however, the cash reserves are in place to assist.

See the following Appendix for Accounts for the financial year-end 30 April 2023 with commentary for the key variances to prior year.

Stuart Brown
Hon. Treasurer



Appendix

Profit & Loss Mordialloc Sailing Club Inc. For the 12 months ended 30 April 2023				
	This Year	Last Year	Variance	Note #
Income				
Grants	\$1,000.00	\$16,500.00	-\$15,500.00	1
Donations Income	\$2,405.50	\$255.25	\$2,150.25	2
Social & Fundraising Income	\$13,777.78	\$1,494.49	\$12,283.29	3
Hire of Hall	\$1,786.35	\$600.00	\$1,186.35	
Hire of Power Boats	\$5,500.00	\$4,800.00	\$700.00	4
Hire of Yachts	\$545.45	\$45.45	\$500.00	
Membership Fees	\$35,791.32	\$32,636.13	\$3,155.19	5
Racing Fees	\$9.09	\$54.55	-\$45.46	
Storage Fees	\$8,329.80	\$7,824.33	\$505.47	
Junior Coaching Fees	\$0.00	\$559.11	-\$559.11	6
Training Fees	\$17,571.03	\$18,960.41	-\$1,389.38	
Bar Income	\$18,606.80	\$9,772.39	\$8,834.41	7
Canteen Income	\$15,475.18	\$9,586.56	\$5,888.62	7
Key and FOB Levy	\$650.00	\$1,640.00	-\$990.00	
Merchandise Income	\$3,021.79	\$2,489.06	\$532.73	
Bank interest	\$272.34	\$21.80	\$250.54	8
Insurance receipts	\$0.00	\$2,100.00	-\$2,100.00	9
Regatta Income	\$13,105.82	\$9,278.18	\$3,827.64	10
Sponsorship	\$0.00	\$1,500.00	-\$1,500.00	11
Profit on Sale of Assets	\$871.50	\$100.00	\$771.50	12
Total Income	\$138,719.75	\$120,217.71	\$18,502.04	
Less Cost of Sales				
Bar Opening Stock	\$2,062.00	\$1,038.00	\$1,024.00	
Canteen Opening Stock	\$275.00	\$176.00	\$99.00	
Merchandise Opening Stock	\$6,355.00	\$4,980.00	\$1,375.00	
Bar Purchases	\$9,219.06	\$5,789.58	\$3,429.48	
Canteen Purchases	\$7,631.82	\$7,230.30	\$401.52	
Merchandise Purchases	\$2,169.79	\$3,219.15	-\$1,049.36	
Closing Stock Bar	-\$2,177.00	-\$2,062.00	-\$115.00	
Closing Stock Canteen	-\$356.00	-\$275.00	-\$81.00	
Closing Stock Merchandise	-\$6,704.00	-\$6,355.00	-\$349.00	
Total Cost of Sales	\$18,475.67	\$13,741.03	\$4,734.64	
Gross Profit	\$120,244.08	\$106,476.68	\$13,767.40	
Less Operating Expenses				
Advertising & Promotion	\$906.21	\$174.54	\$73.67	13
Bank Charges	\$71.11	\$91.94	-\$20.83	
Bank Merchant Fees	\$1,219.89	\$811.60	\$408.29	
Cleaning	\$5,618.13	\$3,685.85	\$1,932.28	14
Council Food Registration	\$572.00	\$378.41	\$193.59	15
Depreciation	\$20,887.76	\$22,007.96	-\$1,120.20	16
Donations Expense	\$50.00	\$0.00	\$50.00	17
Electricity	\$1,698.42	\$3,070.55	-\$1,372.13	18
Fuel	\$2,484.03	\$1,463.04	\$1,020.99	19

Profit & Loss Mordialloc Sailing Club Inc. For the 12 months ended 30 April 2023				
	This Year	Last Year	Variance	Note#
Gas	\$1,543.88	\$1,054.80	\$489.08	20
General expenses	\$21.01	\$109.09	-\$88.08	
Insurance	\$15,878.94	\$14,721.65	\$1,157.29	21
Loss on Disposal of Assets	\$0.00	\$1,794.30	-\$1,794.30	22
Postage	\$0.00	\$126.36	-\$126.36	
R & M Boats DOM II	\$2,309.09	\$97.23	\$2,211.86	23
R & M Boats Escourt	\$236.36	\$72.68	\$163.68	
R & M Boats Mordi Duck	\$1,915.96	\$1,844.79	\$71.17	
R & M Boats Red Sam	\$124.85	\$486.57	-\$361.72	
R & M Boats Sounds Good	\$13,458.32	\$7,673.96	\$5,784.36	24
R & M Boats Wright Duck	\$1,881.93	\$2,530.11	-\$648.18	
R & M Boats Volunteer (RHIB)	\$980.25	\$0.00	\$980.25	
R & M Training Boats	\$545.38	\$856.42	-\$311.04	
R & M Plant & Equipment - General	\$2,825.64	\$2,451.85	\$373.79	25
R & M Plant and Equipment - Gate	\$306.36	\$3,975.00	-\$3,668.64	26
R & M Plant and Equipment - Hoist	\$7,053.55	\$5,479.97	\$1,573.58	27
R & M Building	\$547.78	\$376.36	\$171.42	
Regatta Expenses	\$998.93	\$1,726.83	-\$727.90	28
Rent - Foreshore	\$2,711.39	\$2,658.22	\$53.17	29
Rent - Foreshore 2% Bar surcharge	\$372.14	\$341.77	\$30.37	30
Sail Training Costs	\$4,537.47	\$3,532.28	\$1,005.19	
Social/Fundraising	\$6,684.63	\$787.10	\$5,897.53	3
Stationery & Printing	\$206.05	\$327.04	-\$120.99	
Subcontractor Canteen Managers	\$2,092.50	\$270.00	\$1,822.50	31
Subscriptions Australian Sailing	\$5,909.09	\$4,727.27	\$1,181.82	32
Subscriptions & Registrations	\$2,841.10	\$2,052.59	\$788.51	33
Superannuation	\$334.96	\$298.00	\$36.96	
Telephone & Internet	\$1,143.03	\$1,114.78	\$28.25	31
Training Courses	\$1,198.93	\$0.00	\$1,198.93	34
Trophies	\$2,169.22	\$1,500.68	\$668.54	
Subcontractor Expense Coaching	\$0.00	\$1,793.64	-\$1,793.64	6
Wages & Salaries Sail Trainers	\$10,368.00	\$8,265.50	\$2,102.50	
Water rates	\$1,634.49	\$1,410.83	\$223.66	
Total Operating Expenses	\$126,338.78	\$106,141.56	\$20,197.22	
Net Operating Profit / (Loss)	-\$6,094.70	\$335.12	-\$6,429.82	
Less Abnormal Expenses Loss on Building Asset Write Off	\$0.00	\$0.00	\$0.00	
Net Operating Profit / (Loss)	-\$6,094.70	\$335.12	-\$6,429.82	

Profit and Loss

Notes on major variances

1. Grants: Toyota Good2Give \$1,000 for Pacer Spinnakers. Prior Year Red Sam Engine(Danks)
2. Comteck Construction - Creek Works use of club pontoon
3. Presentation Night, Trivia, Bunnings BBQ (Sept and Jan), Xmas Pty,
4. Sail Melbourne Regatta - Power Boat Hires
5. 5% discount for 2023 vs 10% in prior year
6. Prior year had Skiff program
7. Regatta Activity increased turnover
8. Rising interest rates on cash reserves
9. Insurance recoveries for stolen Paddle Boards in prior year
10. Regatta - Sail Mordi, Laser States, Sharpie States, Sabre, Pacer and 125's, Longbeach
11. Building company who completed City of Kingston works provided sponsorship in prior year
12. Sale of Red Sam Motor
13. Drone Video, Facebook Advertising, Club Stickers
14. Merchant fee on card payments. Higher turnover in 2023
15. Regattas, Functions
16. City of Kingston food handling fee full charge after Covid discounts in prior year
17. Effect of lower capital spend in Covid years
18. Full year solar feed in, after panel theft, in prior year, strategic program to turn off cool room & fridges
19. Regattas, increased sailing activities, fuel price fluctuations
20. Increase tariffs and activity
21. General increase in premiums plus new RHIB "Volunteer" added to schedule
22. Loss of Paddleboards in prior year
23. DOM II. Insurance Claim plus additional refurbishment works
24. Sounds Good. Regular Servicing plus transom repair
25. Appliances, Cool Room, Radios, Coffee Machine, Racking etc.
26. Gate Replace gate controller and purchase new fobs in prior year.
27. Hoist Regular servicing, plus \$6,200 for a major structural inspection
28. Regatta costs, difference due to entry fee sharing models.
29. Rent CPI increase of 2%
30. Rent surcharge from City of Kingston at 2% of Bar Sales
31. Full year of paid Canteen assistance
32. Australian Sailing Subscription major increase due to reclassification of MSC. Under Appeal.
33. Other sub's: XERO, Boat & Trailer Reg., Zoom, St Ayles Skiff Assc, Discover Sailing, Google, Sailor App
34. Coaching Accreditation's, Powerboat instructor courses and collateral for training run by MSC

Balance sheet As at 30 April 2023	This Year	Last Year	Note #
Assets			
Bank	\$1,895.05	\$865.62	
Bendigo Bank Card Account	\$2,925.80	\$5,439.58	
Bendigo Bank Cheque Account	\$44,574.02	\$51,518.68	
Bendigo Bank Cash Management			
	\$0.00	\$3,339.00	1
Reserved Cash Allocation	\$409.35	\$196.00	
Reserved Cash - Boat Refurbishment Fund	\$1,256.00	\$1,256.00	2
Reserved Cash - Building Improvement under lease	\$1,500.00	\$12,900.00	
Reserved Cash - Junior Inclusion Fund			3
	\$3,165.35	-\$17,691.00	
Restricted Cash Offset			
Total Bank	\$49,394.87	\$57,823.88	
Current Assets			
Bar Cash Float	\$295.00	\$366.00	4
Canteen Cash Float	\$285.00	\$333.00	4
Function Cash Float	\$500.00	\$500.00	
Race Entry Cash Float	\$200.00	\$200.00	
GST Receivable	\$68.92	\$0.00	5
Prepayments	\$130.00	\$7,325.00	6
Trade Debtors	\$1,604.95	\$1,855.20	7
Total Current Assets	\$3,083.87	\$10,579.20	
Inventory			
Bar Stock			
Canteen Stock	\$2,177.00	\$2,062.00	
Merchandise Stock	\$356.00	\$275.00	
	\$6,704.00	\$6,355.00	
Total Inventory	\$9,237.00	\$8,692.00	
Fixed Assets			
Bowman Street Lane	\$24,980.00	\$24,980.00	
	\$5,675.97	\$5,675.97	8
Building Improvements under lease	-\$2,683.00	-\$1,127.00	
Accumulated Depreciation Building Improvements	\$4,548.97	\$4,548.97	
Equipment Fixtures & Fittings	\$132,766.69	\$139,346.88	9
Accumulated Depn Equip, F & F	-\$102,742.37	-\$102,874.91	
	\$32,024.32	\$36,471.97	
Patrol Boats, Motors & Trailer	\$198,652.46	\$176,189.04	
Accumulated Depn Patrol Boats	-\$99,930.11	-\$100,591.14	
	\$98,722.35	\$75,597.90	

Balance Sheet As at 30 April 2023	This Year	Last Year	Note
Training Boats	\$74,060.45	\$72,747.17	9
Accumulated Depn Training Boats	-\$41,540.14	-\$34,759.00	
	\$37,988.17	\$37,988.17	
Total Fixed Assets	\$191,239.95	\$179,587.01	
Total Assets	\$252,955.69	\$256,682.09	
Liabilities			
Current Liabilities			
Trade Creditors	\$6,652.31	\$4,851.39	10
Deposit Function	\$100.00	\$400.00	
Accrued Expenses	\$0.00	\$517.50	
JR Development Fund (Book Sales/Donations)	\$4,341.26	\$4,416.26	
GST Payable	\$0.00	\$29.08	5
Junior Inclusion Fund	\$1,256.00	\$1,256.00	11
Superannuation Liability	\$1,504.00	\$0.00	
	\$70.60	\$85.64	
Total Current Liabilities	\$13,924.17	\$11,555.87	
Total Liabilities	\$13,924.17	\$11,555.87	
Net Assets	\$239,031.52	\$245,126.22	
Equity			
Current Year Earnings	-\$6,094.70	\$335.12	12
Building Improvements write off under lease	-\$155,560.85	-\$155,560.85	
Member Funds	\$341,970.71	\$341,970.71	
Retained Earnings	\$58,716.36	\$58,381.24	
Total Equity	\$239,031.52	\$245,126.22	

Notes on major variances

1. 50% of Profits from regattas reserved for boat refurbishment, used for Sounds Good
2. Requirement under Lease to reserve 2% of Bar Sales (incl GST) as surcharge on rent
3. Danks Trust \$11,400 for purchase of replacement duck engine, spent May 22
3. City of Kingston \$1,500 Change Room improvement
4. Reduce floats due to small coin not needed and less cash transacted
5. GST swapped to a payable for 2022
6. Presentation night cleaning for May 23 paid in April accounts
7. All Debtors collected in May, no issues
8. Acquired Red Sam Engine \$10,173 and RHIB "Volunteer" incl trailer \$20,733
9. Pacer Spinnaker and covers \$1,863
10. Australian Sailing additional withholding of 25% of fee pending review
11. Final payment for sail trainers program ending April paid in May
12. Write off of building value under current lease arrangement with City of Kingston

Cash Flow Statement Mordialloc Sailing Club	Year ended 30 April 2022
Cash Flow Item	Inflow/ (Outflow)
Cash Received from Members and Customers Cash paid to suppliers and employees Interest Received Insurance Received	138,698 - 122,053 272 -
Operating Cash Flow	16,917
Acquisitions of Assets Prepayment Net Sale of Assets WDV	- 33,269 7,195 728
Net Cash Flow for year	- 8,429
Cash at commencement of year	57,824
Cash at end of year	49,395



Rosemaree Pavlic
B. Bus (Accounting)
Certified Practising Accountant
#9112495

Independent Auditors Report to the members of Mordialloc Sailing Club Inc.

I have audited the accompanying financial report, being a special purpose financial report of the Mordialloc Sailing Club Inc, comprising the Profit and Loss Statement, Balance Sheet and Statement of Cash Flows for the year ended 30 April 2023.

Responsibility for the Financial Report

The Treasurer and Committee Members of the Mordialloc Sailing Club are responsible for the preparation and fair presentation of the financial reports.

Auditors Responsibility

My responsibility is to express an opinion on the financial report based on my audit. The purpose of the audit is to obtain reasonable assurance whether the report is free from material misstatement.

This audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on the auditors judgment including assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, I have considered the information provided and the internal controls relevant to the entity's preparation and fair presentation of the financial report in order to design audit procedures appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entities internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of the accounting estimates made by the Committee Members, as well as evaluating the overall presentation of the Financial statements.

The financial reports have been prepared for distribution to members for the purpose of fulfilling the financial reporting requirements under the Associations Incorporation Act Victoria. I disclaim any assumption of responsibility for any reliance on this report or the financial report to which it relates to any person other than members, or for any purpose other than that for which it was prepared.

I believe the audit evidence obtained is sufficient and appropriate to provide a basis for my audit.

Qualification

Internal controls over bar and canteen revenues are in place with the use of cash registers. Credit card receipts also provide a sound audit trail. Other cash receipts however, including cash memberships, race receipts, donations, fundraising events and social functions do not have similar controls and as such can only be audited in respect to the amounts recorded in the accounts. Expressing an opinion therefore about the completeness of the revenues is not possible.

Qualified Audit Opinion

In my opinion, the financial reports reflect within material respects the financial position of the Mordialloc Sailing Club Inc. as of 30 April 2023 taking into account the qualification noted above.

A handwritten signature in dark ink, appearing to read 'R. Pavlic', written in a cursive style.

R. Pavlic
Certified Practising Accountant
13 June 2023

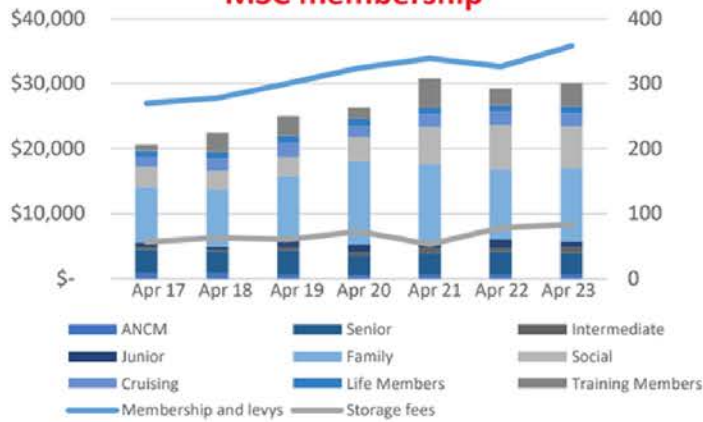




Annual performance dashboard

as at 25 June 2023

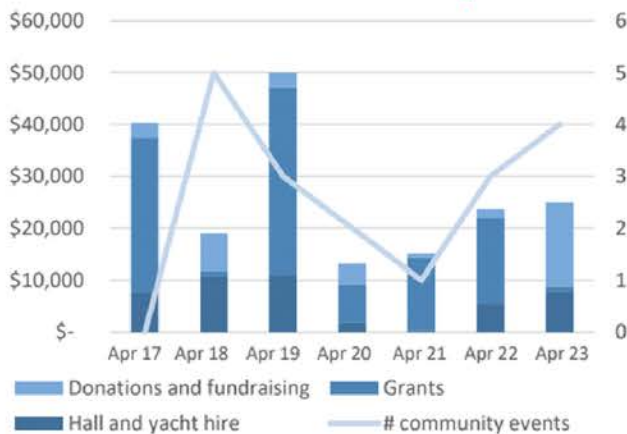
MSC membership



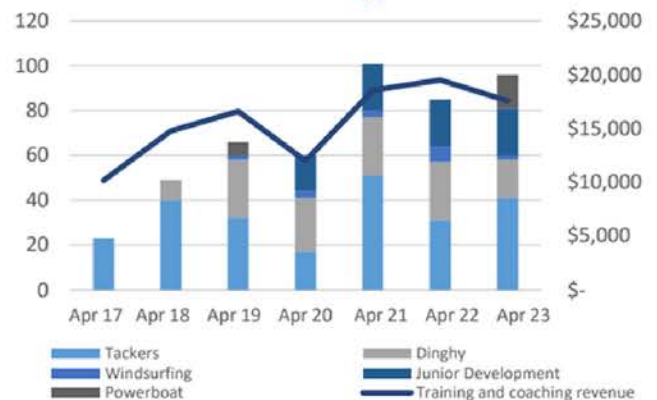
Financial health



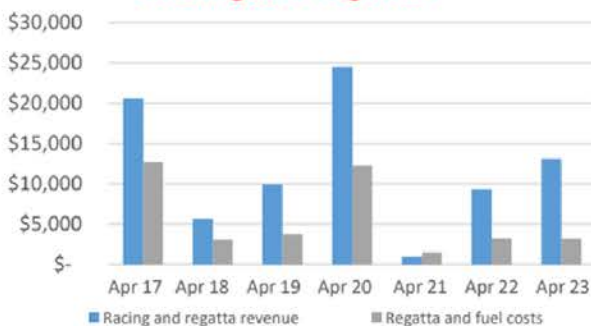
Social and community



Training



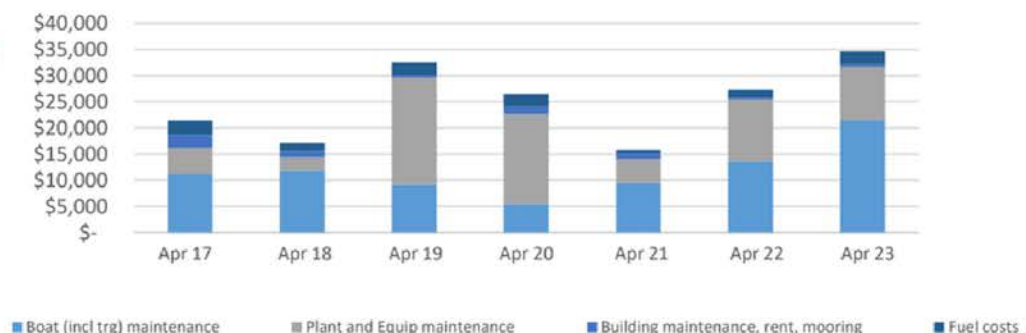
Racing and regattas



Bar and canteen



**Maintenance
and fuel**



MEMBERSHIP REPORT

GARY HOSIE

Memberships for 2022/2023 season are up by 8 members since last year but are relatively stable over the past 3 seasons. ANCM, Social & Cruising Memberships are virtually unchanged. Cruising memberships can expect to always remain reasonably stable as they represent MMYC members with boats on the south wall of the creek, although many are also active within our club. Many Social Members are active participants of our experienced and well respected race management team.

The biggest increase has been in Training memberships, up 10 on last year. The category of Training Memberships are people who were not already club members who have undertaken Adult training courses or Tackers (including holiday programs), and, as a result have a Senior or junior membership not included in the actual Senior & Junior categories.

This reflects on the strength of the various sail training activities undertaken during the year and is a credit to all our instructors and coaches.

It is hoped that many of this year's will convert to full memberships next year. Family memberships are relatively stable, largely due to the Open Skiff fleet training program and the ongoing junior development program. These programs are being supported by a newly qualified club coach (Matt Hosie) and the purchase of an additional 5.3m RHIB to support all combined training activities. Some junior members have transitioned to new Family membership units, resulting in the decline of junior memberships.

Again we had approximately 30 members who did not renew from last year, but were replaced by some new members.

Membership numbers remain strong. Considering the strength of social memberships, the club is actively striving to increase the engagement of these members in other club activities.

	2015/1 6	2016/1 7	2017/1 8	2018/1 9	2019/2 0	2020/2 1	2021/2 2	2022/2 3
ANCM	9	8	8	6	5	6	6	6
Senior	33	37	33	38	30	33	36	34
Intermediate	2	4	3	5	5	8	5	8
Junior	10	7	5	12	13	10	14	9
Family	97	85	88	97	128	119	107	113
Social	31	31	29	29	36	57	68	64
Cruising	15	15	19	22	18	20	21	21
Life Members	9	10	10	11	11	10	10	10
Training Members	15	9	29	30	17	45	26	36
Total	221	206	224	250	263	308	293	301

ROWING SKIFF REPORT

Geoffrey Daniel Mordy Skiff Coordinator



Successful Partnerships

We often talk about life in terms of successful partnerships. I do believe Mordialloc Sailing Club, Mordy Skiff & Parkdale's Community Branch of the Bendigo Bank are one such partnership. Some partners can be seen as silent but very supportive, others a blend of active /supportive & others create the opportunity for delivering their goals.

This past year the Mordy Skiff partnership has delivered a very broad spectrum of opportunities & activities & including many off - water community promotional events along with a terrific array of local & interactive community rowing.

We remember Bart Scheen

With the very sad passing of Bart Scheen, it was decided to include Bart's name on the bow of Mordy Skiff in respect of him being one of MSC's long run of most enthusiastic & dedicated Commodores.

We celebrated the unveiling of Bart's name during MSC's Opening Day in October 2022.

Bart's was a founding member of the Mordy Skiff initiative. His successful drive to seek funding support from The Parkdale Bendigo Bank, his leadership & expectation of high standards in crafting the build & bringing together a motley crew of enthusiastic skiff builders are more than just a memory to this terrific man, along with Gill who was never far away.

We are very proud to have Bart with us whenever Mordy Skiff is out in the community representing MSC & it's crew having fun.

Mordy Skiff's - (Bart Scheen) 2022-23 Diary.

MSC's Discover Sailing Days x2

Xmas Lights Row

Visiting the Opening Days of Beaumaris Motor YC & Mordialloc Motor YC with community rowing around Lambert Island.

Community rowing with Mentone & Mordialloc Life Saving Clubs.

4th Mordialloc Sea Scout activities.

Community rowing on Albert Park Lake with the Wooden Boar Assn.

Bunnings Community Night Xmas Market, and 2 very successful Bunnings BBQ's.

Yarra River / Docklands SC row to Moomba's Birdman Rally in Birrarung Marr.

Initiate Free Rowing Vouchers & Aframe promotional board, to promote rowing at MSC to community groups & individuals.

Displaying Mordy Skiff at City of Kingstons Well Being Expo.

- Mordy Skiff participating with the CofK , Carers Group & follow up with Family rowing.
- Attending Derrimut Weelam Gathering Place's community events.
- (A local indigenous centre supported by the CofK based at the Mordialloc LSC facility.)
- Mordialloc Creek rowing & Safety Training.
- Anzac Day wreath laying row Parkdale Cenotaph.
- The Australia Wide 5km St Ayles Skiff row on local waters, with 39 crews participating.
- 8 x Local destination rows to:- Half Moon Bay, Aspendale , Beaumaris Cliffs, Patterson River, Parkdale YC.
- Visiting Patterson Rivers Dragon Boats.
- Long Beach Regatta
- Providing community rowing for the Farr Trailer Sailor Assn.
- Several nights of Skiff maintenance.
- Regular Thursday evening rows followed by Dinner on the Deck.
- Mordy Skiff Crew attending MSC events.
- Mordy Skiff rep on Australia's National St Ayles Skiffing Community Rowing Assn.



- 6 x Mordy Skiff members attending the Hobart Wooden Boat Festival. Feb 23.
- 4 x Mordy Skiff members participating in the Living Boat Trusts tn23. A 10 day -160km
- row & sail of small wooden boats in open & protected waters along the South East of Tasmania leading up to the Hobart's WBF

Mordy Skiff in the Community

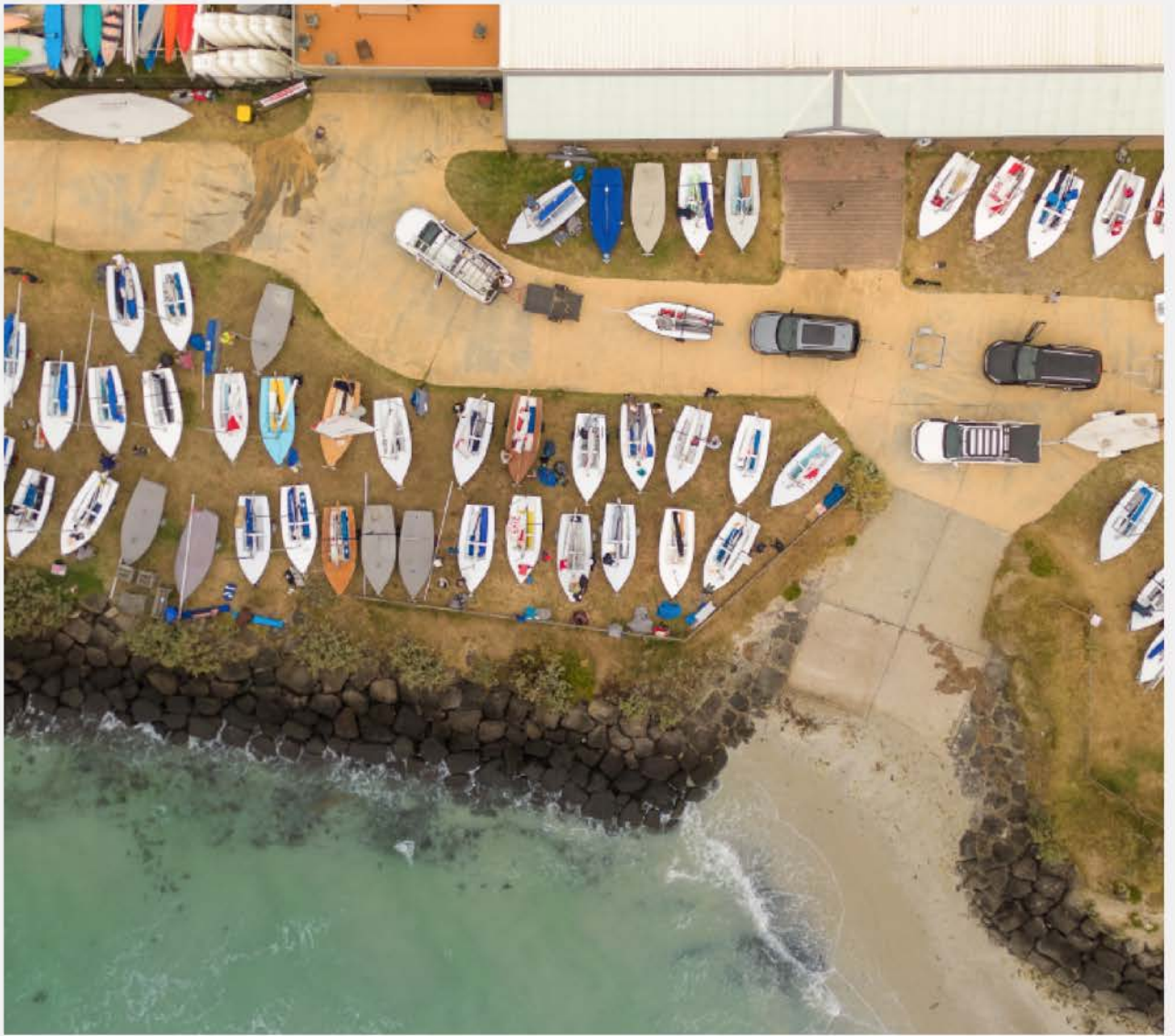
We could offer facts & figures on the number of launches, actual rows, numbers of MSC members joining a row, friends & visitors dropping by for a row, Kms travelled to participate & offering community rowing. These are just numbers & cannot express the fun of just getting out on the water. & promoting MSC.

To extend the coming years activities we are looking for support to build a dedicated portable/collapsible beach trolley. It will give us access to some of the more interesting & inaccessible launching sites unsuitable for the road trailer.

I feel each & every time Mordy Skiff ventures out from our club facilities we promote the spirit of adventure & participation, quite often having strangers /past members approach us with their favourite recollections of fun times shared at Mordialloc Sailing Club.

Mordy Skiff & all the rowing crew have celebrated another terrific year, and as non-sailing members appreciate the fabulous support offered by our partnership with MSC & Parkdale's Community Bendigo Bank.





SAIL TRAINING REPORT

Dale Collings

Sail training Director & Discover Sailing Principal.

This Sail Training report covers our 'Discover Sailing Centre' (DSC) activities and our Discover Sailing Days for the 2022-2023 season. Continuing our Tackers Program (for Primary School aged juniors) and the Dinghy Program (for Youth & Adult Sail Training). It's our eleventh year under Australian Sailing's DSC banner and our fifth under this banner with a Powerboating and Windsurfing accreditation.

With schools still experiencing COVID cases we again had no Secondary School visits and it will need a new inspired volunteer to get this restarted. We can continue to offer introductory programs to schools going forward where we can muster needed volunteers.

The pre and post-Christmas Discover Sailing Days (DSD) went ahead on 13th Nov. 2022 and 8th Jan 2023 and both were well attended. These generated many training registrations with all post-Christmas beginner courses being fully booked.

My thanks go to all the volunteers who helped with the Discover Sailing Day. These are important promotional days when our club is on show to the general public and essential for attracting new participants as volunteers or into our Sail Training.



The Tackers program had 41 Registrations, 10 more than the previous season.

Take out graduates from previous courses, there were 18 new juniors.

- The 2022 Oct-Dec Tackers 2 course had 9 juniors.
- The 2023 Jan Tackers 1 SHP had 14 new juniors (School Holiday Program)
- The 2023 Feb-Apr Tackers 1 course had 11 juniors and, (4 new)
- The 2023 Feb-Apr Tackers 3 course had 7 juniors.

A huge positive out of this season was the strong numbers in the Oct-Dec Tackers 2 course leading into strong numbers of 7 graduates from the Feb-Apr Tackers 3 course who have been introduced into the JDP Green Fleet before the end of the season.

Again, the School Holiday Program (SHP) was held later in January and was again successful with this group growing right up to the commencement day. It was great to have 14 new juniors in this SHP. 6 of these repeated Tackers 1 in the Term 1 course and with many of the others keen to go straight into our next Tackers 2 course in October 2023, this promises to be fully booked.

Our Term 1, Feb-Apr Saturday morning Tackers courses were at full capacity plus extras.

The Dinghy Program had 17 Registrations which was down on the previous season's 26. Finishing with 10 women and 7 men.

- The 2022 Nov-Feb Start Racing course had 3 (1xF & 2xM)
- The 2022 Nov-Feb SS2 course had 4 (from 9 in previous SS1) (3xF & 1xM)
- The 2023 Feb-Apr SS1 course had 10 new adults (after 1 late Withdrawal).

We had one of the Start Racing graduates join the afternoon club racing with the other 2 still a possibility of returning next season. The SS2 numbers were unfortunately low and follow-up of the previous SS1 course generated a variety of reasons, with some still keen to return. Our new Start Sailing 1 group of 10 will be invited back for their next Start Sailing 2 course to begin in October 2023.

This season was our fifth year running Start Windsurfing courses. My congratulations to Suzie Hosie on acquiring the Australian Sailing Windsurfing Instructor qualification (there are very few of these in Victoria). Gordon Newbury retired from this role at the end of last season. Suzie has successfully instructed her first course in Feb-Mar 2023 with 2 participants. I continue to have regular inquiries for this course. The boards and the windsurfing simulator are continuing to provide excellent value.





After a short break, Powerboat Handling courses recommenced this season.

- My congratulations to Jim Rae on acquiring the Australian Sailing Powerboat Instructor qualification. Jim has successfully run two courses in Jan-Feb and Apr-May each with 4 members from MSC. Initial priorities have gone to those needing this to enable Instructor qualification then to upskill our Assistant Instructors then Race Management volunteers.
- In September of 2022 we arranged for an in-house Instructor course at MSC run by Australian Sailing where we had 9 of our junior members attend and become Assistant Instructors. 7 of these have gone on to do the Powerboat Handling course as we look to help those keen members in following the Instructor/Coaching pathway.
- My congratulations also go to Eloise and James Lee who obtained their Australian Sailing Instructor qualifications at the above September course and have since gone on to successfully instruct the Tackers courses this season at MSC.

My thanks to:

- Chris Thorpe for being the on-shore radio coordinator Oct-Dec and March.
- Victor Tikhanov as my Assistant Instructor (AI) for the Start Racing course.
- John Hutton as an AI for the 2022 SS2 & 2023 SS1 courses (as a volunteer)
- John Dance and Chris Meager for once off fill-in as onshore coordinator.
- Eliza Dalton for Instructing the 2022 SS2 & 2023 SS1 Dinghy courses, and Instructing with others in the Tackers 1 SHP.
- Meilin Kuan for Instructing the 2023 Tackers 3 course, and Instructing with others in the 2022 Tackers 2 course and the Tackers 1 SHP.
- Eloise and James Lee for Instructing the 2023 Tackers 1 course, and Instructing with others in the 2022 Tackers 2 course and the Tackers 1 SHP.
- Harry Robinson as AI for 2022 T2, 2023 T1 SHP and 2023 T1 courses
- Harriet Williams as AI for 2022 T2, 2023 T1 SHP and a fill-in on 2023 T1 courses
- Zack Taylor as AI for 2023 T1 SHP, 2023 T1 and a fill-in on 2022 T2 courses
- Alex Nechifor as AI for 2023 T1 SHP and 2023 T3 courses
- Hana Rewell and Ingrid Heins for filling in on few occasions, in Tackers courses.
- They were ably assisted by the Tackers parents with launching, retrieval and as fill in "swimmers" on the Instructor/rescue boats.

It is not the aim of training courses to make a profit but keeping close to the breakeven point whilst still recognising the value of our volunteer helpers does mean we are instantly negative when costs go up. As wages for the paid Instructors and Assistants will need to increase for next season, we have no choice but to increase the course fees for next season. I have reviewed the projected costs for next season and propose increasing the course fees as follows.

Course	Existing Fee	New Fee
Tackers 1 Tackers 2 & 3	\$290 \$330	\$320 \$360
Dinghy Course Intermediate & Senior Junior Existing member in a club boat If using own boat	\$390 \$330 \$240 \$210	\$420 \$360 \$270 \$240
Windsurfing Courses Intermediate Senior Junior & Existing Members	\$390 \$330	\$420 \$360

The aim is to just cover costs, be affordable and attractive to prospective new comers. My annual review of other nearby club's fees for last season shows we will still have competitive prices when comparing the price per total session hours offered.

I am happy to continue in the Sail Training Coordinator role next season however will continue to seek helpers keen to learn and assist with the many tasks required.

We will continue to promote social sailing opportunities for our trainees and graduates by having them join the coffee cruise and Adventure sailing from MSC, where the weather permits. These continue to be very popular.







JUNIOR DEVELOPMENT

Greg Heins

Participation

2022 - 2023 was a very successful season for the Junior Development Program. Some highlights were:

Sailing

1. Open Skiff worlds in France
 - Three Mordialloc Juniors attended (Josh, Gracie, Corrado)
2. November cup weekend camping had a Camping and sailing trip to Paynesville
 - Six families attended and Seven juniors raced at GLYC
3. Laser state titles at Mordialloc (three MSC juniors - Riley, Josh, Ingrid)
4. Eight Families make the trek to Yarrawonga for Australia Day Regatta
5. Open Skiff State titles at Mount Martha YC
 - Mordialloc had the strongest representation of any club (18).
 - State Champion (U13) - Alex
 - Silver fleet (1st Abby, 3rd Lua)
6. Open Skiff un-regatta at Albert Park GP (15 out of 32 juniors were from MSC)
7. Welcoming new sailors to the Junior development program
8. 125 and Pacer state titles (8 Juniors)

Training

1. Eight juniors completed their assistant instructor course
2. Six juniors completed their power boat handling course

Over the season, we had ~30 juniors regularly participating in Saturday morning development sessions and/or Saturday afternoon club racing with an average average 12-14 juniors at each session

Abby Hosie, Alex Nechifor, Anna Heins, Antonio Vianna, Archie Hosie, Cameron Stokoe, Christopher Lowe, Corrado Dorrington, Georgie Williams, Gracie Golinski, Hana Rewell, Hannah Taylor, Harriet Williams, Harry Robinson, Ingrid Heins, James Moore, Josh Golinski, Lua Carbonell, Mia Pais, Nath Warren-Smith, Riley Cornelius, Sam Moore, Sam Shannon, Zach Taylor, Zoe Rewell

Social Events

Over the season we had many fun social events including:

1. Winter sleepover
2. November sleepover
3. Junior fun day - 35 Juniors

Thanks

The junior development program could not have run so well without the support of:

Coaches

Matt Hosie, Suzie Hosie, Josh Golinski, Ingrid Heins, Greg Heins

Parents

Belinda Williams, Eva Fedyszyn, Flavia Pintossi, Gill Robinson, Greg Rewell, James Shannon, Julie Rewell, Kelly Heins, Matt Hosie, Seweryn Golinski, Shirsty Stokoe, Suzie Hosie, Tim Williams, Daniel Vianna, Daniel Taylor, Julie Taylor, Wes Moore

Club volunteers

The juniors and parents were most appreciative. Particular additional support was provided by committee members (Drew Henry, Chris Thorpe, Dale Collings) that helped make the season a success.

Laser training

Thanks to Mal Parsons and Steve Griffiths for training support prior to the Laser state titles

Open Skiff Association

The Junior Development Program was supported by the Victorian Open Skiff Association (Flavia Pintossi) . For the next season, Matt Hosie has taken over as Open Skiff Assn president.

125 Victorian Association

The Juniors were very appreciative of the efforts of the 125 Association (Geoff Craig, Morwenna Griffiths, Stuart and Kerryn Rose for support and organization of a charter of a boat for the state titles.





INCLUSIVITY REPORT

Maria Bikos Inclusivity Officer

The inclusivity initiative at Mordialloc sailing Club (MSC) aims to increase participation by reducing barriers to water-based activities experienced by disadvantaged groups – whether this be due to economic, social, or cultural factors.

The initiative links in strongly with our community Mission Statement and Vision, and with the Club's Values. It is specifically aligned with Goal 4 of the MSC Strategic Plan, which states, "Promote sailing and other water-based activities to the wider community", and the Plan's various associated sub-goals and strategies. It also links us in with the Strategic Plan for Australian Sailing 2022-2032, which has 'Diversity and Inclusion' as one of its six strategic foundations.

The current focus of the inclusivity initiative has been an exploratory one with the local Aboriginal community. This has comprised the Inclusivity Officer undertaking research, fostering connections, and identifying opportunities to partner with existing sporting programs.

Key organisations and groups linked in with to date include:

- City of Kingston
- Derrimut Weelam Gathering Place
- VACSAL (Victorian Aboriginal Community Services Association Ltd)
- Indigenous Surfing Victoria (Stand Up Paddle boards)

Of note, MSC participated in the City of Kingston's Mental Health & Wellbeing Expo, held on 28 September 2022, at the Derrimut Weelam Gathering Place; MSC was the only community sports club to do so. This proved to be a successful day, increasing MSC's visibility to the broader community. Many thanks to Geoffrey Daniel, Eliza Dalton and Darriel Jeffree for their involvement in this event.

During the year, MSC has implemented some visible signs and practises to signal that we are a welcoming, respectful, and culturally safe place for our local communities. These include:

- Displaying the three national flags together – namely the Australian blue ensign, the Aboriginal flag, and the Torres Strait Islander flag.
- Acknowledgment of Country stickers, developed by the City of Kingston, placed in the Club (featuring the artwork of artist and Aboriginal elder, Aunty Heather Kennedy)
- Including an Acknowledgment of Country at the commencement of important meetings and speeches (e.g., at the annual Opening Day, regattas, and Presentation Night).

Many thanks to Drew Henry and the MSC Executive Committee for their support of the inclusivity initiative. One part of securing the future of our much-loved sailing club is to actively seek to be more diverse and inclusive in our membership.



Sailability Report Term 1 2023

Sailability is a national program focussing on providing sailing opportunities for people with a disability.

The Mordialloc program partners with Yarrabah School to provide sailing experience to students. The aims of the program vary depending on the cohort but include the simple enjoyment and freedom of sailing, developing confidence in boats and boat handling and overall confidence, personal development and independence.

The program with Yarrabah school has been running since 2015 and by all measures the most recent program was again very successful. The feedback from students, staff and parents was extremely positive and reinforces the value to students and the high regard the program is held in by the Yarrabah School Community.

10 students participated in the 6-week program run on Friday mornings. Attendance rate was very high throughout the program and at over 90% one of the highest for many seasons. At the end of the program many students had developed strong balance, sheeting and steering skills.

On a number of days, the wind strength was a challenge but thanks to the skill and support of the volunteers we managed to complete 5 of 6 sessions with the students rising to the challenge and enjoying some exciting rides.

Programs like this depend entirely on a strong and dedicated volunteer base and I would like to acknowledge and again thank the following for their support. Steve Griffith, Christine Elliott, Jenny Parsons, David Pike, Greg Scherwinski, Chris Meagher, Sharon Meagher, Peter White, Colin White, Murray Parsons, Elliott Parsons, Fraser Parsons, Susie Hosie, Garry Hosie, Eliza Dalton, Meilin Kuan, Graeme Cox.

Malcolm Parsons
MSC Sailability Coordinator





New Members Welcomed This Year

Stephanie	Adams	Social
Lachlan	Crow	Training
Adam	Daniels	Training
Mia	Denton	Training
John	Dixon	Senior
Catherine	Flowers	Social
Rain	Forbes	Intermediate
Conor	Gallagher	Social
Mark	Gowans	Training
Elsie	Headberry	Training
Darren	Horley	Training
Robin	Jowett	Social
James	Jukel	Training
Peter	Jukel	Training
Allan	Li	Training
Scarlett	Longkees	Training
Xavier	Marfleet	Training
Christopher	McDonald Broadley	Training
Wesley	Moore	Family
Amy	Moore	Family
James	Moore	Family
Samuel	Moore	Family
Lindy	Muhlhauser	Social
Brett	Muhlhauser	Training
Matilda	Richards	Training
Stewart	Rose	Family
Kerryn	Rose	Family
William	Rose	Family
Brad	Rose	Senior
Joseph	Scicluna	Social
Phillippa	Sloan	Family
Bea	Sloan	Family
Matthew	Sloan	Family
Emily	Sloan	Family
Maribel	Smith	Family
Shirsty	Stokoe	Social
JingZe	Sun	Training
Jinglin	Sun	Training
Aaron	Sun	Training
Iman	Taylor	Intermediate
Nick	Tsonis	Training
Rebecca	Vianna	Training
Maximus	Weber	Training
Finn	Williams	Training
Jarrah	Williams	Training
Emily	Yang	Training
Zoe	Yang	Training
Katherine	Ygosse	Training
Yatain	Yuan	Training
Danxr	Zhu	Training



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