

MORDIALLOC SAILING CLUB REG NO A0017355J FORESHORE
NORTH ASPENDALE

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Acknowledgement of Country

We acknowledge the Ngaruk Willam and Bunwurrong people of the Kulin Nation, Traditional Custodians of the land on which we meet and sail and their connections to land, sea and community. We pay our respect to their Elders past and present and extend that respect to all Aboriginal and Torres Strait Islander peoples today.





YOUR TEAM

Executive Commitee



Commodore Drew Henry



Vice Commodore
Darriel Jeffree



Rear Commodore Peter White



Treasurer Stuart Brown



Secretary Sarah Lee



General Member/ Protection Officer
Crawford Wintersgill



Geoffrey Daniels General Comittee



General Member Eliza Dalton



General Member/ Ex Commodore
Bart Sheen



General Member /Protection Officer Cassey Russell



Membership Secretary
Gary Hosie



YOUR TEAM

Sailing Commitee



Greg Heins Junior Development coordinator





Peter White Rear Commodore



Stephen Griffiths Laser Rep



Sabre Rep



Grant Nicholls Sharpie Rep



Crawford Wintersgill



Julie Rewell Misc. Rep

COMMODORE'S REPORT

Drew Henry



In my second year as Commodore, I have been thinking about how best to run this Mordialloc Sailing Club. We can have all the best ideas and intentions in the world but if you can't make them happen then what are they worth? There is lots of stuff that we say we want to do but we didn't do and from that perspective it has not been a great year. If you read last year's Commodore's Report I said, "In the coming year I'd like to progress the addition of a window, door and small deck to the North side of the club. The graphic time-line was to be presented at presentation night, also the well overdue renovation of the bar area did not happen....'Commodore's legacy' is the pile of cabinets sitting in the long-room!

of you because without you all we would not be

the active, vibrant, successful & functioning

family club that we are.

On the bright side there is an enormous amount that we did achieve including the

Think of the club like a business, we are essentially a business providing a service to our membership. They pay a fee and we provide the 'sailing club' service. Not quite that simple as we survive off volunteer 'labour' which is crucial to our operation but that is all part of a general sporting club model. Volunteerism is an essential and hopefully enjoyable part of our culture - yes, it is a form of free labour and we are blessed that members give their time. All our members are like shareholders for the season in the MSC business. Full member 'shareholders' get a vote on how the 'business' is run and how we are going against the plan... the plan that you helped create.

Back in 2019/2020 we ran a survey, then we did some deep thinking and put together a strategic plan to help us map out and guide us forward for the next five or so years. It was ambitious as it had been done before, usually falling short in the implementation phase.

How are we going against that plan?

Strategic Plan:

- 1. Strengthen sailing and increase participation in all club activities.
- 2. Build social connection within the club.
- 3. Strengthen the governance and financial stability of the club.
- 4. Promote sailing and other water-based activities to the wider community.
- 5. Demonstrate good stewardship of the club's facilities and local environment.

Well, it is due for a review, but just on the surface most progress has been in

1.STRENGTHENING SAILING - something that we are interested in and passionate about. Driven by the Sailing committee, and encompassing the Tackers and junior sailing programs, I think we have had a huge number of successful events across junior and senior sailing that hopefully attract and inspire sailors of all levels to sail more, enjoy their sailing and creating a lifelong love of sailing.

Without going into too much detail, other goals in the plan have been harder to progress.

2. SOCIAL CONNECTION WITHIN THE CLUB has been reasonable but a little ad hoc, some great moments of interaction in our community particularly with the junior events, it should be an inspiration to us older folks! The promotion of WhatsApp messaging has been part of the strategy to provide open communication between all members. While we have not had many official 'social' events, and don't yet have a social committee, but the way in which our members interact is open and friendly. I am happy with what has been done this year particularly with the influence of Covid at the beginning of the season (and

the end). We could certainly do more in this space next season.

- 3. Strengthen the governance and financial stability of the club. Thank goodness we have a treasurer to keep track of ourweekly expenses. (see treasurers report) We have a lot of cost but not much diversity in income. We can also do much more with our procedures and governance.
- 4. PROMOTE SAILING AND OTHER WATER BASED ACTIVITIES TO THE WIDER COMMUNITY. Building and maintaining links with the wider community (Mordialloc College, Kingston Youth Groups, Sea Scouts etc.) is harder than it sounds. Yarrabah Fridays have been terrific thanks Mal and the Mordy Skiff group have had a huge year thanks mainly to Geoffrey & Co. Talks with the Sea Scouts are ongoing, we have some wonderful Sea Scout members with-in the club now, as well as our club-house being used on numerous occasions for Scouting activities. This is great progress. The Vic Health 'Reimagining Sport' grant has been offered to five young people but only two have chosen to take up the offer. The uptake of this is proving harder than first thought and I have connected with Central Bayside Community Health Services to spread the word. The use of Social Media has been strong and is enjoyable to look back on but how do we measure the positive impacts of this?





5. CLUB ASSESTS AND ENVIRONMENTAL STEWARDSHIP (SUSTAINABILITY) The on & off water assets all need to be taken care of. This means understanding the maintenance and care of boats and club assets so as to give a prolonged life to all future members. More has to be done here.

Also as users of the bay and the foreshore we can observe first-hand the amounts of plastic and waste in our waterways. We should all be conscious of all the environmental impacts we have on our surrounds and do what we can to mitigate any harm. Again, we can do more in this space and need some club champions to promote this aspect.

In closing I thank my fellow Flag Officers, Peter White & Darriel Jeffree, plus the Executive Committee, Sarah Lee, Stuart Brown, the General Committee; Geoffrey Daniels, Cassey Russell, Eliza Dalton, Crawford Wintersgil, for your ongoing dedication to our club. Also a massive thanks to all the race management volunteers, vital to our operation and safety



























Events

VICE COMMODORE'S REPORT —

Darriel Jeffree

2022 has seen MSC shake off the past two years of COVID shutdowns and restrictions. We have had a busy year since our last AGM; we have held successful regattas, provided excellent race management to members and to Sail Melbourne, our Skiff rowed the rip, we trained sailors of all ages, we opened and resealed the time capsule and we reconfigured the boatyard.

My year as your VC has been one of negotiating a rather steep learning curve. I have learned so much about what it takes to keep MSC on course and the hard work that goes on behind the scenes to hold races, to train sailors and to stage successful regattas. All of the hard work is undertaken by volunteers, whether they be parents, trainers, present and past exec committee members, and club members. On land or on the water nothing happens or will happen without volunteers. I would like to thank each and every volunteer, your contribution makes MSC what it is today and what it will be tomorrow.

I see the challenges facing us; the retention of intermediate sailors, more training opportunities for adult sailors, more race days for club members, training members in all aspects of race management, increasing membership, increasing the volunteer base, raising the profile of MSC in the community, applying for more grants, and attracting sponsorship. We need all of these in order to keep you sailing. The bar and canteen continue to provide a social focus for members and visiting sailors. Here, I would like to thank Sue Halliwell for her dedication and guidance in the canteen, and thank Maria Bikos for taking the bar in hand.

The 2022-23 year will have more social events for members: eg. Trivia nights, Friday evening drinks, Summer BBQs on the upper deck, and other events. This year will see more hiring of our club rooms which will raise much needed revenue and our profile in the local community. To ensure the canteen and bar continue to serve you and to support events, we are establishing a social committee and a house committee which will assist in the administration of events and maximise opportunities in community engagement. Consider offering your skills to benefit the club, even if it is only an for hour or two on a particular day.

Thank you to the City of Kingston who continue to assist in improving MSC's physical infrastructure.

Thank you Commodore Drew for your patience and guidance. Thank you Rear Commodore Peter for teaching me about sailing and our club's history. Thank you to past Exec members who continue to give so much of their time to support MSC racing and regattas. All Exec Committee members, ably carolled by Sarah Lee, work most days on keeping your club on an even keel and you on the water. Thank you Stuart Brown, Geoffrey Daniels, Cassy Russell, Eliza Dalton and Crawford Wintersgill. I would like also to thank the MSC race management and tower teams. Thank you Dale Collings and the sail training team for getting new sailors, safely and confidently, out on the sea.

I want to continue as Vice Commodore to build on what I have learnt in the past 12 months and to do my part in keeping MSC sailing for a further 75 years. Peter White July 2018-June 2022

The start of season 2020/21 and this season 2021/22 must be considered the worst two starts of a season in the club's history due to COVID-19.

This season, we missed out on the whole of the Winter series and we cancelled Sail Mordy to concentrate on the Victorian Dinghy Champs (VDC). Also, Open day was postponed by almost 2 months to 4th December whilst up to the Christmas break, the club only had four weekends of good sailing, two of which were 20 + knots.

The Rear Commodore's sprint series (scratch) along with the Commodore's Perpetual (scratch)

& Vice Commodores Aggregate (handicap) did not have enough races to constitute a series and so were not presented with trophies.

The Discover Sailing Day (DSD) was cancelled.

The M.J.Petterson and 'M' trophies were moved from before until after Christmas and were a decided success.

So what did we actually achieve for the first half of 2021/22?

- * VDC were initially postponed by 2 months and finally took place on 20th and 21st November.
- * Open day
- * Laser activate Day
- * The Mordy Cup

- * The wing foils Christmas cup
- * The Christmas party
- * Opening of the time capsule Second half of the season 2021/22

The club effectively and successfully fitted in a season's worth of sailing into three months as indicated below.

January

- * DSD
- * Sail Melbourne
- * Family fun Pacer day cancelled
- * MSC & MMYC day

February

- * Open skiff State Titles
- * MJP & M trophies
- * Sailability

March

- * Tasar State Titles
- * Sabre teams race

April

- * Sharpie State Titles
- * Presentation Night

I have individually listed the above events to highlight the effort put in by the Race Management team and additional volunteers, so that 'us' sailors can zip around a few buoys on a Saturday afternoon. Three cheers.

It was therefore fitting to see that the committed, long term (-> 10 years) volunteer members of this club who were called upon, above and beyond,

were recognised on Presentation Night. In my four years as Rear Commodore, I have been a small cog in a big wheel which has achieved the following, two years of which were highly interrupted.

- Sail Melbourne x 2
- National Titles x 3
- State Titles x 5
- VDC x 2
- Sail Mordy x 3
- Various Class invitations e.g. Wing Foils,
 Sabre Teams Race etc.

... and some major events were cancelled. Actions required to consolidate the gains of the last few years:

- To consolidate our Open skiff fleet into a solid and binding group who can't wait to get down to the club on a Saturday morning to see their friends and sail together.
- A further need to look at ways of gaining young potential sailors into the Tackers program and retain them, hoping they will venture into the Open Skiffs.
- Finding options for those older and more experienced junior sailors to take the next step into youth sailing, marrying them up to a class of boat that suits them and one that will allow particular fleets to grow in numbers. The committee sees this as a great opportunity to secure the club's future.

- To encourage parents/families to participate in adult training in Pacers or club owned boats of a morning or
- To encourage parents/families to use a Pacer or club owned boats of an afternoon.

I will not be standing for the position of Rear Commodore for next season. My reason is that I have given a lot over the last 18 years, specifically writing for hours and hours during the week and weekend, both in the summer and winter and it has left me with nothing more to give.

All up, over this period, I have written four history books, two booklets and a novel titled 'Those Treasured Years' (which are still available for purchase by the way). I feel I can't give anymore and certainly cannot give the Rear Commodore's position the attention that it requires. I have very much enjoyed the position of Rear Commodore for the last four years as it gave me the opportunity to give support to those things that I felt were important to the club.

I thank you all for putting up with me and I am sure that your new Rear Commodore Chris Thorpe will serve you well.





























Events

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TREASURER'S REPORT

Stuart Brown



The financial year ended April 2022 has resulted in a trading profit of \$335 compared to a profit in the 2021 year of \$530.

Excluding the non-cash depreciation charge, the notional 2022 cash profit is \$22,343.

	2021/22	2020/21	2019/20	2018/19	2017/18
NET PROFIT/(IOSS) Accounting	\$335	(\$155,561)	(\$6,391)	\$7,959	(\$6,336)
NET PROFIT/(IOSS) Excl Abnormal Items	\$335	\$530	(\$6,391)	\$7,959	(\$6,336)
NET PROFIT/(IOSS) Cash i.e. excl depreciation	\$22,343	\$25,095	\$19,512	\$34,184	\$19,063

This Financial Year has been a consolidation year for the club, given the impacts of COVID restrictions affecting our revenues in the early part of the year (no winter series) and the gradual return of activity to the club.

Revenues in the area of bar, canteen, club hire and regatta have all improved with the increased activity and regattas (although with far less than typical numbers). Some expense comparisons to prior year are difficult, as 2021 had significant COVID support measures, and reduced activity at the club reduced many expense lines in the prior year.

This year saw a further \$2,500 from Victorian Sport and Recreation COVID support to clubs for fixed costs. In total, the prior 2021 year saw either grants or waived expenses totaling \$6,500 benefitting our finances.

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Other grants received for the year are:

- Danks Trust \$11,400 not acquitted at 30 April, but to be used replacement of a Duck Motor, acquitted in May 2021
- City of Kingston \$1,500 to refurbish the disabled toilet to a family change room
- Bendigo Bank \$1,100 towards the St Ayles Skiff Cover.

Please refer to the detailed Profit and Loss with commentary for full details, however specific topics raised in further detail are:

<u>Maintenance</u>

You will note in the detailed Profit and Loss we have broken down the repairs and maintenance expenses to a lower level of detail to provide better visibility. Maintenance costs, together with insurance, again remain a major component of our results. This year saw much higher maintenance in 2021 as we had major crane expenditure and the refurbishment of the gate and replacement of all FOB's. Greater activity on the boats saw higher maintenance expenditure also.

Importantly much of the building maintenance for the club now rests with the City of Kingston, although some items remain with the club, such as the security system, cool room, internal doors, kitchen and bar appliances and main gate. Structural maintenance such as the ceiling, deck, roof etc. are the responsibility of the council. An agreed maintenance schedule forms part of the lease as to our respective responsibilities. Overall, this is a favorable outcome for the club into the future. We did however make a capital contribution of \$5,000 (incl GST) towards the glass fencing on the upper deck. This meant the upgrading over what the City of Kingston were initially providing.

In total the repair and maintenance expenses are:

Туре	2022	2021	2020	2019	2018
R & M Boats R & M Building R & M Plant & Equipment R & M Training Boats	12,705 376 11,906 856	8,041 1,228 4,484 1,454	5,138 1,465 17,191 317	8,636 417 20,530 531	11,628 1,184 2,479 218
Total	25,845	15,209	24,111	30,114	15,509

Insurance Costs

Insurance	2022	2021	2020	2019	2018
Boat Fleet, Public Liability, Events, Volunteer Workers	14,722	14,117	14,692	13,926	13,909

Canteen / Bar / Sail Training and Regattas

The profit/(loss) contributions for key business activities are:

Category	2022	2021	2020	2019	2018
Bar	5,006	3,244	7,729	8,426	6,226
Canteen	2,185	3,402	233	(1,051)	1,117
Sail Training	5,928	3,611	1,751	1,520	3,607
Regatta	3,135	910	11,750	5,091	2,409

Regattas for 2022 Shapries, Tasar, Open Skiff Regattas for 2021 Sharpies

The Sailing Training program made a profit, although if we assign a proportion of costs of fuel and boat maintenance reduce this profit slightly.

Canteen profit fell somewhat due to the lower margins on prepaid supplies.

Capital Expenditure

Capital expenditure was higher due to receiving some grants and the return to more norml running of the club. We held on several items in the 2021 year due to Covid uncertainty. Expenditure was on the following items:

Category	ltem	2022 cost
Building Improvements	Decking Glass Tower Benches Tower Blinds Signage	4,545 814 180 136
Plant and Equipment	Storage Racking Radios HIFI System Pump Drawers - Tower	2,878 410 500 436 240
Training Boats	Laser Dinghy #2 Laser Dinghy #2 Europe Dinghy Cover St Ayles Skiff Cover Stand Up Paddleboards (2)	4,400 1,850 365 839 1,909
Total		\$19,502

Cash

The bank cash holdings of the club have decreased to \$57,824 vs last year \$63,754 a fall of \$5,930. Not a major fluctuation, can be explained primarily due to the prepayment of the Sounds Good parts \$7,325 for the repair to occur in the following year.

Of the cash, we have reserves in place for:

- Grant for the replacement engine \$11,400
- Unspent Junior Inclusion Fund \$1,256
- Boat Refurbishment Fund \$ 3,339
- City of Kingston Bar levy for building fund \$196

Boat Refurbishment being a percentage of regatta profit and boat rental allocated to replacement activities for future years, however the Sounds Good works will utilize all of this in 2022.

The Building Improvement fund is a new requirement under the lease to reserve 2% of gross bar takings each year to be used in making improvements to the building in the future. This is paid to the City of Kingston in our following year's property rental.

Debtors

The Debtors figure of \$1,855 commented only due to all items having been paid as at time of preparation of this report. We have no debtors at risk.

Creditors

The Creditor figures represent payables for operational expenses recognized in the accounts but not paid as at 30 April 2021. One major item is 25% (\$1,300) of the Australian Sailing membership fees that we are withholding payment subject to the appeal outcome.

<u>Summary</u>

In summary, the club has maintained a stable financial position with sound cash reserves. To return essentially a break-even result, including depreciation provides us the ability to reinvest in the club as seen with the capital expenditure for the year.

A focus of the Committee is to source grants where possible, implement cost savings and maximize revenues where possible. The risk always is unplanned expenditure particularly in the area of maintenance; however, the cash reserves are in place to assist.

See the following Appendix for Accounts for the financial year-end 30 April 2022 with commentary for the key variances to prior year.



Stuart Brown Hon. Treasurer

Profit and Loss

Mordialloc Sailing Club for the 12 months ended 30 April 2022

	ining clab for the			
Income	This Year	Last Year	Varience	Note #
Grants	\$16,500.00	\$14,000.00	\$2,500.00	1
				1
Donations	\$255.25	\$\$160.00	\$95.25	
Social and Fundraising Income	\$1,494.49	\$607.00	\$887.49	
75 Anniversary Dinner	\$0.00	\$11,181.82	-\$11,181.82	13
Hire of Hall	\$600.00	\$272.73	\$327.27	
Hire of Power Boats	\$4,800.00	\$0.00	\$4,800.00	2
Hire of Yachts	\$45.45	\$0.00	\$45.45	
Membership Fees	\$32,636.13	\$33,903.48	-\$1,267.35	2.1
Maintenance Levy	\$0.00	\$0.00	\$0.00	
Racing Fees	\$54.55	\$9.09	\$45.46	
Storage Fees	\$7,824.33	\$5,274.45	\$2,549.88	3
Junior Coaching Fees	\$559.11	\$2,486.32	-\$1,927.21	4
Training Fees	\$18,960.41	\$16,064.82	\$2,895.59	5
Bar Income	\$9,772.39	\$7,316.08	\$2,456.31	6
Canteen Income	\$9,586.56	\$7,751.56	\$1,835.00	7
Key and FOB Levy	\$1,640.00	\$2,970.00	-\$1,330.00	8
Merchandise Income	\$2,489.06	\$3,290.92	-\$801.86	
Bank interest	\$21.80	\$36.21	-\$14.41	
Insurance receipts	\$2,100.00	\$0.00	\$2,100.00	9
Regatta Income	\$9,278.18	\$909.09	\$8,369.09	10
Sponsorship	\$1,500.00	\$0.00	\$1,500.00	11
Profit on Sale of Assets	\$100.00	\$0.00	\$100.00	12
A Sale of Assets	\$100.00	\$0.00	\$100.00	12
Total Income Less Cost of Sales	\$120,217.71	\$106,233.57	\$13,984.14	-
Bar Opening Stock	\$1,038.00	\$1,120.00	-\$82.00	
Canteen Opening Stock	\$176.00	\$215.00	-\$39.00	
Merchandise Opening Stock	\$4,980.00	\$5,840.00	-\$860.00	
Bar Purchases	\$5,789.58	\$3,990.16	\$1,799.42	
Canteen Purchases	\$7,230.30	\$4,310.88	\$2,919.42	
Merchandise Purchases	\$3,219.15	\$1,615.00	\$1,604.15	- 2
75 Year Anniversary Dinner	\$0.00	\$10,111.56	-\$10,111.56	
Closing Stock Bar	-\$2,062.00	-\$1,038.00	-\$1,024.00	
Closing Stock Canteen	-\$275.00	-\$176.00	-\$99.00	
Closing Stock Merchandise	-\$6,355.00	-\$4,980.00	-\$1,375.00	
		4 1,3 3 3 1 5	4 2,5.3.33	
Total Cost of Sales	\$13,741.03	\$21,008.60	-\$7,267.57	
Gross Profit	\$106,476.68	\$85,224.97	\$21,251.71	
Less Operating Expenses				
Advertising & Promotion	\$174.54	\$188.21	-\$13.67	
Advertising & Promotion Bank Charges	\$91.94	\$38.84	\$53.10	
Advertising & Promotion				14
Advertising & Promotion Bank Charges	\$91.94	\$38.84	\$53.10	15
Advertising & Promotion Bank Charges Bank Merchant Fees	\$91.94 \$811.60	\$38.84 \$667.49	\$53.10 \$144.11	15 16
Advertising & Promotion Bank Charges Bank Merchant Fees Cleaning	\$91.94 \$811.60 \$3,685.85	\$38.84 \$667.49 \$3,215.50	\$53.10 \$144.11 \$470.35	15 16 17
Advertising & Promotion Bank Charges Bank Merchant Fees Cleaning Council Food Registration	\$91.94 \$811.60 \$3,685.85 \$378.41	\$38.84 \$667.49 \$3,215.50 -\$462.51	\$53.10 \$144.11 \$470.35 \$840.92	15 16
Advertising & Promotion Bank Charges Bank Merchant Fees Cleaning Council Food Registration Community Program Costs	\$91.94 \$811.60 \$3,685.85 \$378.41 \$0.00 \$22,007.96	\$38.84 \$667.49 \$3,215.50 -\$462.51 \$1,288.79 \$24,565.33	\$53.10 \$144.11 \$470.35 \$840.92 -\$1,288.79 -\$2,557.37	15 16 17
Advertising & Promotion Bank Charges Bank Merchant Fees Cleaning Council Food Registration Community Program Costs Depreciation Donations	\$91.94 \$811.60 \$3,685.85 \$378.41 \$0.00 \$22,007.96 \$0.00	\$38.84 \$667.49 \$3,215.50 -\$462.51 \$1,288.79 \$24,565.33 \$0.00	\$53.10 \$144.11 \$470.35 \$840.92 -\$1,288.79 -\$2,557.37 \$0.00	15 16 17 18
Advertising & Promotion Bank Charges Bank Merchant Fees Cleaning Council Food Registration Community Program Costs Depreciation Donations Electricity	\$91.94 \$811.60 \$3,685.85 \$378.41 \$0.00 \$22,007.96 \$0.00 \$3,070.55	\$38.84 \$667.49 \$3,215.50 -\$462.51 \$1,288.79 \$24,565.33 \$0.00 \$2,025.20	\$53.10 \$144.11 \$470.35 \$840.92 -\$1,288.79 -\$2,557.37 \$0.00 \$1,045.35	15 16 17 18
Advertising & Promotion Bank Charges Bank Merchant Fees Cleaning Council Food Registration Community Program Costs Depreciation Donations	\$91.94 \$811.60 \$3,685.85 \$378.41 \$0.00 \$22,007.96 \$0.00	\$38.84 \$667.49 \$3,215.50 -\$462.51 \$1,288.79 \$24,565.33 \$0.00	\$53.10 \$144.11 \$470.35 \$840.92 -\$1,288.79 -\$2,557.37 \$0.00	15 16 17 18

Profit and Loss Mordialloc Sailing Club for the 12 months ended 30 April 2022

	This Year	Last Year	Varience	Note #
Gas	\$1,054.80	\$946.11	\$108.69	21
General expenses	\$109.09	\$90.91	\$18.18	
nsurance	\$14,721.65	\$14,116.75	\$604.90	
oss on Disposal of Assets	\$1,794.30	\$0.00	\$1,794.30	22
Postage	\$126.36	\$123.64	\$2.72	
R & M Boats DOM II	\$97.23	\$518.18	-\$420.95	
R & M Boats Escourt	\$77.23 \$72.68	\$0.00	\$72.68	
R & M Boats Mordi Duck	\$1,844.79	\$213.47	\$1,631.32	
R & M Boats Red Sam	\$486.57	\$213.47	\$1,031.32	
R & M Boats Sounds Good	\$7,673.96	\$6,758.85	\$273.10 \$915.11	
R & M Boats Wright Duck	\$2,530.11	\$337.97	\$2,192.14	
R & M Training Boats	\$856.42	\$1,454.27	-\$597.85	
R & M Plant & Equipment - General	\$2,451.85	\$1,923.64	\$528.21	23
R & M Plant and Equipment - Gate	\$3,975.00	\$470.00	\$3,505.00	24
R & M Plant and Equipment - Hoist	\$5,479.97	\$2,090.66	\$3,389.31	25
R & M Building	\$376.36	\$1,228.17	-\$851.81	
Regatta Expenses	\$1,726.83	\$0.00	\$1,726.83	10
Rent - Foreshore	\$2,658.22	\$0.00	\$2,658.22	26
Rent - Foreshore 2% Bar surcharge	\$341.77	\$0.00	\$341.77	27
ail Training Costs	\$3,532.28	\$4,485.49	-\$953.21	1
ocial/Fundraising	\$787.10	\$104.01	\$683.09	
stationery & Printing	\$327.04	\$131.18	\$195.86	
Subcontractor Canteen Managers	\$270.00	\$0.00	\$270.00	28
subscriptions Australian Sailing	\$4,727.27	\$1,434.55	\$3,292.72	29
subscriptions & Registrations	\$2,052.59	\$1,672.32	\$380.27	30
Superannuation	\$298.00	\$551.56	-\$253.56	J.
elephone & Internet	\$1,114.78	\$1,470.53	-\$355.75	3:
raining Courses	\$0.00	\$0.00	\$0.00	
rophies	\$1,500.68	\$1,507.22	-\$6.54	
· · · · · · · · · · · · · · · · · · ·	\$1,793.64	\$1,507.22	\$1,793.64	
subcontractor Expense Coaching				
Vages & Salaries Sail Trainers Vater rates	\$8,265.50 \$1,410.83	\$9,903.00 \$877.77	-\$1,637.50 \$533.06	32
vater rates	φ1,110.05	瑟	ψ333.00	M
otal Operating Expenses	\$106,141.56	\$84,695.20	\$21,446.36	
let Operating Profit / (Loss)	\$335.12	\$529.77	-\$194.65	
1000	1		-	
ess Abnormal Expenses		t days and	Total Control	
oss on Building Asset Write Off		\$155,560.85	-\$155,560.85	
let Operating Profit / (Loss)	\$335.12	-\$155,031.08	\$155,366.20	
Pefer to notes next page				

Profit and Loss Notes on major variances

- 1. Grants: Danks Trust \$11,400 (Motor), City of Kingston \$1500 (Change Room) Sport and Recreation \$2,500 (Covid Support), Bendigo Bank \$1,100 (Skiff Cover)
- 2. Sail Melbourne Regatta Power Boat Hires
- 2.1. Memberships for 2022 allowed a 10%
- 3. Increased capacity in storage yard
- 4. Less Specific Skiff Training, vs programs in 20/21
- 5. Increased Sail training participation
- 6. Regatta's held this year increased turnover. Sharpie States, Skiff States, Tasar
- 7. Regatta's held this year increased turnover. Sharpie States, Skiff States, Tasar
- 8. Lower new member numbers requiring Keys / Fobs
- 9. Insurance recoveries for stolen Paddle Boards
- 10. Sharpie States, Skiff States, Tasar Regattas in 2022. Only Sharpie States in 2021
- 11. Building company who completed City of Kingston works provided sponsorship
- 12. Sale of Laser "Blue"
- 13. 75 Anniversary Dinner and Family Day in 2021
- 14. Higher turnovers, Bendigo Bank waived 3 months of fees (\$75) 2021 year
- 15. Increased sailing days over prior year
- 16. City of Kingston food handling fee only in 2022. Credit due to Covid refunds in prior year
- 17. Girls in Sailing initiative with Mordialloc College funded under grant, in prior year
- 18. No building depreciation for this year with transfer of building to City of Kingston under lease
- 19. Effect of increased tariffs, loss of solar generation after panel theft, increased club activity
- 20. Regattas, increased sailing activities, fuel price fluctuations
- 21. Increase tariffs and activity
- 22. Disposal of 3 stolen paddleboards, offset by insurance payment \$2,100
- 23. Appliances, Cool Room, Radios, Anemometer, Flag Staff, Marker buoys etc.
- 24. Replace gate controller and purchase new fobs, plus regular servicing
- 25. Regular servicing, is \$1,500 plus emergency callouts, pendant replacement
- 26. Rent waived for the prior year due to Covid
- 27. Rent surcharge from City of Kingston at 2% of Bar Sales. Expense includes prior year expense also
- 28. Trial of canteen manager for final 2 weeks of season
- 29. Australian Sailing Subscription charged at 50% in 2021, but massive increase for 2022, under appeal
- 30. Other subscriptions: XERO accounting, Boat & Trailer Reg., Zoom, St Ayles Skiff Assc., Discover Sailing
- 31. Cutover to NBN
- 32. Return to normal expense levels post COVID

Balance Sheet Mordialloc Sailing Club as at 30 April 2022	This Year	Last Year	Note #
		1	
Assets	****	# 000.00	
Bank	\$865.62	\$930.36	
Bendigo Bank Card Account	\$5,439.58	\$9,878.95	
Bendigo Bank Cheque Account	\$51,518.68	\$ <mark>5</mark> 2,944.60	
Bendigo Bank Cash Management			
S S			
Reserved Cash Allocation	\$3,339.00	\$203.68	
Reserved Cash - Boat Refurbishment Fund	\$196.00	\$161.00	
Reserved Cash - Building Improvement under lease	\$1,256.00	\$1,256.00	
Reserved Cash - Junior Inclusion Fund			
Reserved Cash - Junior Inclusion Fund	\$12,900.00	\$11,000.00	
D	-\$17,691.00	-\$1 <mark>2</mark> ,620.68	
Restricted Cash Offset	.60		
	# 1	Control of the Contro	
otal Bank	\$57,823.88	\$6 <mark>3,</mark> 753.91	
Current Assets			
Bar Cash Float	\$366.00	\$367.00	
Canteen Cash Float	\$333.00	\$382.00	
Function Cash Float	\$500.00	\$500.00	
Race Entry Cash Float	\$200.00	\$200.00	
GST Receivable	\$0.00	\$576.91	
Prepayments	\$7,325.00		
Trade Debtors	\$1,855.20	\$970.00	
as a			
otal Current Assets	\$10,579.20	\$2,995.91	
otal Current Assets	\$10,579.20	\$2,555.51	
	69		
nventory			
Bar Stock	\$2,062.00	\$1,038.00	
Canteen Stock	\$275.00	\$176.00	
Nerchandise Stock	\$6,355.00	\$4,980.00	
Merchandise Stock			
otal Inventory	\$8,692.00	\$6,194.00	
Fixed Assets	\$24,980.00	\$24,980.00	
Bowman Street Lane			
	\$5,675.97	\$0.00	
Building Improvements under lease	-\$1,127.00	\$0.00	
- ·	-\$1,127.00	ф0.00	
Accumulated Depreciation Building Improvements	04 540 07	40.00	
	\$4,548.97	\$0.00	
Equipment Fixtures & Fittings	\$139,346.88	\$134,883.21	
Accumulated Depn Equip, F & F	-\$102,874.91	-\$97,997.41	
Accumulated Depit Equip, F & F	-\$102,874.91	-\$97,997.41	
	\$36,471.97	\$36,885.80	
		, , , , , , , , , , , , , , , , , , , ,	
			De la Vi
Patrol Boats, Motors & Trailer	\$176,189.04	\$176,189.04	40
Accumulated Depn Patrol Boats	-\$100,591.14	-\$93,586.99	
Accumulated Depti Fatioi Doats	-\$100,591.14	-\$35,566.33	
		7 17	
	\$75,597.90	\$82,602.05	5.88

alance Sheet Iordialloc Sailing Club as at 30 April 2022	This Year	Last Year	Note#
Storage Compound Accumulated Depn Storage Compound	\$0.00 \$0.00	\$9,594.00 -\$8,101.94	1
	\$0.00	\$1,492.06	
	φο.σσ	\$1,132.00	ALC: THE STATE OF
Training Boats	\$72,747.17	\$66,108.37	1
Accumulated Depn Training Boats	-\$34,759.00	-\$28,182.00	
A TEST		/	
	\$37,988.17	\$37,926.37	1
otal Fixed Assets	\$179,587.01	\$183,886.28	
otal Assets	\$256,682.09	\$256,830.10	11//
A DOGG		/	
iabilities UBES			
Current Liabilities	4.05.00		1000
Trade Creditors	\$4,851.39	\$6,227.10	
Deposit Function	\$400.00	\$0.00	
Accrued Expenses	\$517.50	\$0.00	1
JR Development Fund (Book Sales/Donations)	\$4,416.26	\$4,218.26	
GST Payable	\$29.08	\$0.00	6
Junior Inclusion Fund	\$1,256.00	\$1,256.00	
Superannuation Liability	\$85.64	\$337.64	
otal Current Liabilities	\$11,555.87	\$12,039.00	
otal Liabilities	\$11,555.87	\$12,039.00	Zalli.
Contract of the Contract of th			1 0/2/41/2
et Assets	\$245,126.22	\$244,791.10	1 10
quity		S	
urrent Year Earnings	\$335.12	\$529.77	
uilding Improvements write off under lease	-\$155,560.85	-\$155,560.85	1 17
Member Funds	\$341,970.71	\$341,970.71	
etained Earnings	\$58,381.24	\$57,851.47	
otal Equity	\$245,126.22	\$244,791.10	

Notes on major variances

- 1.50% of Profits from regattas reserved for boat refurbishment
- 2. Requirement under Lease to reserve 2% of Bar Sales (incl GST) as surcharge on rent
- engine, spent May 22
- 3. City of Kingston \$1,500 Change Room improvement
- 4. Reduce floats for small coin
- 5. GST swapped to a payable for 2022
- 6. Pre purchase of Sounds Good stern repair parts to be installed next service

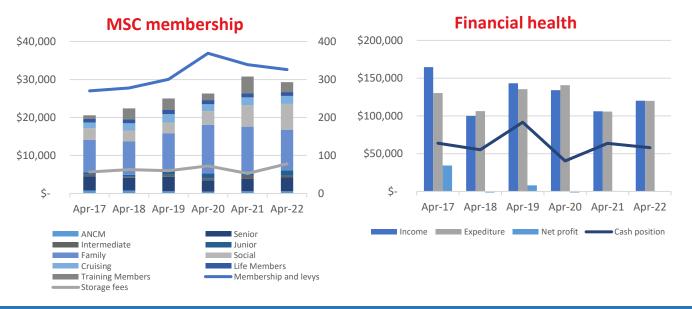
- 7. All Debtors collected in May, no issues
- 8. Partial cost to glass on deck, \$4,545, Tower Benches \$814, Blinds \$180, Signage \$136
- 9. Yard Racks \$2,878, Radios \$410, HiFi \$500, Pump \$436, Drawers \$240
- 3. Danks Trust \$11,400 for purchase of replacement duck 10. Storage Compound fencing fully written down as replaced by City of Kingston
 - 11. Europe Cover \$365, St Ayles Skiff Cover \$839, Laser \$4,400, Laser \$1,850
 - 11. SUP's Dispose of 3 stolen \$2,725, acquire 2 new \$1,909
 - 12. Sail Trainers payment for final 2 weeks of April

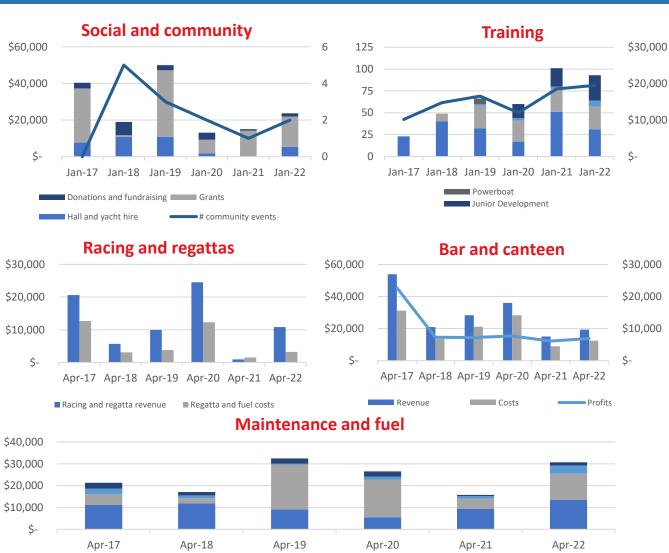
Cash Flow Statement Mordialloc Sailing Club	Year ended 30 April 2022
Cash Flow Item	Inflow/Outflow
Cash Received from Members and Customers Cash paid to suppliers and employees Interest Received Insurance Received	117,211 -100,230 22 2,100
Operating Cash Flow	19,103
Acquisitions of Assets Prepayment Net Sale of Assets WDV	- 19,502 - 7,325 1,794
Net Cash Flow for year	- 5,930
Cash at commencement of year	63,754
Cash at end of year	57,824



Annual performance dashboard

as at June 2022





■ Plant and Equip maintenance

■ Building maintenance, rent, mooring

■ Fuel costs

■ Boat (incl trg) maintenance



Rosemaree Pavlic
B. Bus (Accounting)
Certified Practising Accountant
#9112495

Independent Auditors Report to the members of Mordialloc Sailing Club Inc.

I have audited the accompanying financial report, being a special purpose financial report of the Mordialloc Sailing Club Inc, comprising the Profit and Loss Statement, Balance Sheet and Statement of Cash Flows for the year ended 30 April 2022.

Responsibility for the Financial Report

The Treasurer and Committee Members of the Mordialloc Sailing Club are responsible for the preparation and fair presentation of the financial reports.

Auditors Responsibility

My responsibility is to express and opinion on the financial report based on my audit. The purpose of the audit is to obtain reasonable assurance whether the report is free from material misstatement.

This audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on the auditors judgment including assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, I have considered the information provided and the internal controls relevant to the entity's preparation and fair presentation of the financial report in order to design audit procedures appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entities internal control. An audit also includes evaluating the appropriateness if accounting policies used and the reasonableness of the accounting estimates made by the Committee Members, as well as evaluating the overall presentation of the Financial statements.

The financial reports have been prepared for distribution to members for the purpose of fulfilling the financial reporting requirements under the Associations Incorporation Act Victoria. I disclaim any assumption of responsibility for any reliance on this report or the financial report to which it relates to any person other than members, or for any purpose other than that for which it was prepared.

I believe the audit evidence obtained is sufficient and appropriate to provide a basis for my audit.

Qualification

Internal controls over bar and canteen revenues are in place with the use of cash registers. Credit card receipts also provide a sound audit trail. Other cash receipts however, including cash memberships, race receipts, donations, fundraising events and social functions do not have similar controls and as such can only be audited in respect to the amounts recorded in the accounts. Expressing an opinion therefore about the completeness of the revenues is not possible.

Qualified Audit Opinion

In my opinion, the financial reports reflect within material respects the financial position of the Mordialloc Sailing Club Inc. as of 30 April 2022 taking into account the qualification noted above.

Rosemaree Pavlic

Certified Practising Accountant

26 May 2022

























Olub ike -

MEMBERSHIP REPORT

GARY HOSIE

Membership for 2021/2022 season is down 15 members since last year. ANCM, Junior & Cruising Memberships are virtually unchanged. The biggest increase has been in Social memberships, up 11 on last year. Family memberships are relatively stable, largely due to the Open Skiff fleet training program and the ongoing junior development program.

The category of Training
Memberships are people who were
not already club members who have
undertaken Adult training courses or
Tackers, and, as a result have a
Senior or junior membership not
included in the actual Senior &
Junior categories.

The numbers in this category are lower than last year, however, many from last year's program have converted to full memberships this year. This still reflects the strength of our Tackers and senior sail training activities. It is hoped that many of this year's will convert to full memberships next year.

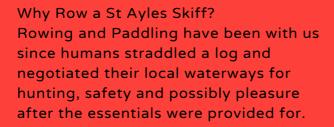
Again we had approximately 30 members who did not renew from last year, but were replaced by some new members.

In spite of the ongoing COVID 19 pandemic issues, membership numbers remain strong. Considering the strength of social memberships, consideration should be given to increasing the engagement of these members in club activities.

1271	2014/15	2015/16	2016/17	2017/18	2018/19	2019/20	2020/21	2021/22
ANCM	8	9	8	8	6	5	6	6
Senior	30	33	37	33	38	30	33	36
Intermediate	5	2	4	3	5	5	8	5
Junior	14	10	7	5	12	13	10	14
Family	103	97	85	88	97	128	119	107
Social	30	31	31	29	29	36	57	68
Cruising	15	15	15	19	22	18	20	21
Life Members	8	9	10	10	11	11	10	10
Training Members	33	15	9	29	30	17	45	26
Total	246	221	206	224	250	263	308	293

ROWING SKIFF REPORT

Geoffrey Daniel



I could only just imagine the thought of two cavemen sitting astride of their favourite logs looking at each other thinking "Hey Fred, I have an hour or so of free time, let's go explore down stream".

To think we have developed this primitive form of transport into modern day rowing.developed, it is still considered a basic form of human powered transport. Fins, blades and wings have been added to human powered single skulls, BUT rowing still fulfils the initial components of hunting - kayak fishing, safety - rescuing flood stranded victims and pleasure - finally we come to the St Ayles Skiff.

When rowing a St Ayles Skiff participants benefit from social interaction with side benefits obenefits of increased mental & physical fitness, de-stressing, exploring and experiencing new

The numbers in this category are lower than last year, however, many from last year's program have converted to full memberships this year. This still reflects the strength of our Tackers and senior sail training activities. It is hoped that many of this year's will convert to full memberships next year.

Again we had approximately 30 members who did not renew from last year, but were replaced by some new members.

In spite of the ongoing COVID 19 pandemic issues, membership numbers remain strong. Considering the strength of social memberships, consideration should be given to increasing the engagement of these members in club activities. benefits of increased mental & physical fitness, de-stressing, exploring and experiencing new destinations.

Since Melbourne & MSC opened up after our covid lockdowns, from early December 2021 till April 2022, Mordy Skiff crews have continued & enjoyed adventure rows including:-



- A Xmas Lights row around Patterson Lakes village.
- Community rowing during MSC's Discover Sailing Day
- An open water training row to Daveys Bay SC, another Long Beach sailing club.
- Providing community rowing when Parkdale SC hosted the Long Beach Regatta.
- Participating in the 'Aussie 5 km' challenge row.
- Laying a wreath whilst visiting Parkdale Cenotaph on Anzac Day.
- Numerous rows up & down Mordialloc Creek to the boat ramp.
- Meeting up with Mordialloc Life Saving Club member during their Thursday evening training.
- A surprised Coast Guard encounter during a routine rough weather row around MMYC's No 3 buoy.

Row the Rip - 110 km, 6 day - Challenge Row. Mordialloc SC to Geelong across The RIP.

Initiated by MSC, after 18 months planning Victoria's inaugural Row the Rip for St Ayles Skiffs, commenced a 6 day row culminating at Geelong Wooden Boat Festival GWBF, over the Labour Day weekend.

Mordy Skiff's 13 rowers & support crew, along with 'Imagine' crewed by 5 Tasmania women in their own skiff brought over on the over night ferry departed for Point Nepean, with over night stops planned at Daveys Bay, Safety Beach & Blairgowrie sailing clubs.

After a lay day at Blairgowrie, 'Fast Messenger' from Warrnambool joined us at Point Nepean for the Coast Guard escorted row across The Rip to Queenscliff.

The 3 skiffs rowed on to St Leonards, Portalington & Geelong for the National St Ayles Skiff Regatta. The Williamstown ladies CReW attending the WBF borrowed a RGYC skiff for the Regatta. A comment from the Coast Guard captain noted "despite 30 knt Easterlies, they were impressed by the crews tenacity, seaworthiness of the skiffs in crossing The Rip in less than idea conditions"

The success of the Row the Rip adventure row was based on :-

 Safety, Fun, Enjoying a new Crew bonding experience & Providing individual rowers with an interesting & challenging open water row. From participants very favourable comments, I believe Mordialloc SC and co-hosts Royal Geelong Yacht Club achieved a very successful event.

The Mordy Skiff Crew was awarded "The Spirit of St Ayles Plate" recognising their overall community spirit demonstrated during the row & for initiating Victoria's first Row the Rip Challenge.



SAILABILITY REPORT

Mal Parsons- Sailability Coordinator



Sailability Report Term 1 2022 After a number of false starts, due to Covid, Sailabilty with Yarrabah School resumed Term 1 2022.

For those people not familiar with Sailabilty this is a national program focussing on providing sailing opportunities for people with a disability.

The Mordialloc program partners with Yarrabah School to provide sailing experience to students. The aims of the program vary depending on the cohort but include the simple enjoyment and freedom of sailing, developing confidence in boats and boat handling and overall confidence, personal development and independence. By all measures the most recent program has been very successful and achieved these aims. The feedback from students, staff and parents was extremely positive and reinforces the value to students and the high regard the program is held in by the Yarrabah School Community.

12 students participated in the 6-week program run on Friday mornings. Only one week was lost to unsuitable weather and the average attendance rate was 90% which is comparatively high. The number of parents attending was also up for this program which is great to see.

Also, great to see was the participation of staff and parents on board the RIBS and Pacers. I know they all thoroughly enjoyed it and that this added to the student experience. Yarrabah has asked us to run a program in Term 4 this year as well as the regular Term 1 program due to the interest from parents and this will be our aim.

Programs like this depend entirely on a strong and dedicated volunteer base and I would like to acknowledge and thank the following for their support. A number have been with the program since its inception 6 years ago. Steve Griffith, Jenny Parsons, Dale Collings, Greg Scherwinski, Chris Meagher, Sharon Meagher, Peter White, Colin White, Murray Parsons, Elliott Parsons, Garry Hosie, Eliza Dalton, Meilin Kuan, Graeme Cox, Geoff Daniel.

SAIL TRAINING REPORT

Dale Collings
Sail training Director & Discover Sailing Principal.

This Sail Training report covers our 'Discover Sailing Centre' (DSC) activities and our Discover Sailing Days for the 2021-2022 season. Continuing our Tackers Program (for Primary School aged juniors) and the Dinghy Program (for Youth & Adult Sail Training). It's our tenth year under Australian Sailing's DSC banner and our fourth under this banner with a Powerboating and Windsurfing accreditation.

The staged winding down of the COVID lockdowns meant the Sail Training activities could not resume until November. We again had no Secondary School visits this season with COVID uncertainties not helping promotion of this. We will continue to offer introductory programs to schools going forward where we can muster needed volunteers.

The pre-Christmas Discover Sailing Day (DSD) was postponed a couple of times due to COVID restrictions but still went ahead on 28th November. The Post-Christmas DSD went ahead as planned on 8th Jan 2022 and both were well attended. These generated many training registrations with all post-Christmas beginner courses being fully booked.

My thanks go to all the volunteers who helped with the Discover Sailing Day. These are important promotional days when our club is on show to the general public and essential for attracting new participants as volunteers or into our Sail Training.





The Tackers program had 31 Registrations, 2 down on the previous 3-year average. Take out graduates from previous courses, there were 20 new juniors.

- The 2021 Nov-Feb Tackers 3 course had 3 juniors.
- The 2021 Nov-Feb Tackers 2 course had 6 juniors, (from 9 in Tackers 1 in Feb)
- The 2022 Jan Tackers 1 SHP had 12 new juniors (School Holiday Program)
- The 2022 Feb-Apr Tackers 1 course had 10 juniors and, (8 new)

6 of the 9 Tackers 1 group from previous season returned for a Tackers 2 course where the start was delayed due to COVID-19 restrictions and had to be extended into the post-Christmas schedule due to blow outs. Unfortunately, 3 of these were not able to return for a Tackers 3 course due to other commitments. However, the other 3 went straight into the Junior Development Program (JDP). Plus, all of the Tackers 3 group graduates went into the JDP. Altogether adding 6 new Green Fleet members into the JDP.

Again, the School Holiday Program (SHP) was held later in January and was again successful with this group growing right up to the commencement day. It was great to have 12 new juniors in this SHP. Unlike last season only 1 returned and in this case repeated the Tackers 1 in Feb-Apr.

Our Feb-Apr Saturday morning Tackers 1 course had an intake of 8 new juniors plus 2 returning to make 10 in this group and putting us at full capacity for this course.

The Dinghy Program had another strong 26 Registrations and often needed to utilize all 8 club Pacers for the Feb-Apr courses. Finishing with 9 women and 12 men.

- The 2021 Nov-Feb SS2 course had 5 (from 10 in previous SS1) (2xF & 3xM)
- The 2021 Nov-Feb Start Racing course had 7 (3xF & 4xM)
- The 2022 Feb-Apr Better Sailing course had all 5 from the above SS2
- The 2022 Feb-Apr SS1 course had 9 new adults (full before 1 late Withdrawal).

Some of the Start Racing graduates have joined the afternoon club racing with more expected next season. This season's group of Better Sailing graduates have benefitted from Spinnaker tuition in the Pacers and we are keen to setup more Pacers with this option. I will be promoting a Start Racing course at the beginning of next season and past Better Sailing graduates will also be invited.

Our new Start Sailing 1 group of 9 will be invited back for their next Start Sailing 2 course to begin in October.



My thanks to:

- Chris Thorpe for Instructing the 2021 Start Racing (SR) course (as a volunteer).
- Victor Tikhanov as my Assistant Instructor
 (AI) for the SS2 and Better Racing dinghy courses.
- John Hutton as a Driver for the 2021 SR & 2022 SS1 courses (as a volunteer)
- John Dance, Murray Parsons and Grant
 Nichols for filling in as onshore coordinator /
 Instructor whilst I was Instructing or away.
- Meilin Kuan for Instructing the 2021 Tackers
 3, the Tackers 1 SHP and the 2022 Tackers 1 courses.
- Eliza Dalton for Instructing the 2021 Tackers
 (T) 3, the Tackers 1 SHP courses and the
 2022 Start Sailing 1 dinghy course.
- Eloise Lee as Assistant Instructor for 2021 T2, T1 SHP and 2022 T1 courses
- James Lee as Assistant Instructor for 2021
 T3, T1 SHP and 2022 T1 courses
- Nathan Lombard and Harry Robinson for occasionally filling in (as volunteers) for Eloise and James in the above courses and the Tackers SHP
- They were ably assisted by the Tackers parents with launching, retrieval and as fill in "swimmers" on the Instructor/rescue boats.

Whilst accredited to hold Powerboat Handling courses we were unable to hold any courses this season but are hoping to have a new Instructor ready for next season.

This season was our fourth year running Start Windsurfing courses.

Gordon Newbury is our qualified Windsurfing Instructor (there are very few of these in Victoria) and I am very thankful to Gordan for his continued enthusiasm and being our Instructor. We had 7 registrations for this season with 3 in the first half and 4 in Mar-Apr. The boards and the windsurfing simulator are continuing to provide excellent value.

It is not the aim of training courses to make a profit. We last increased fees in 2013 and only through continuing generosity of our volunteer helpers have we been able to keep the costs down. I have reviewed the fees for next season with maintenance and Instructor costs increasing and propose increasing the course fees for the first time in 9 years.

Course • Tackers 1 • Tackers 2 & 3 DINGHY COURSES	. Existing Fee \$270 \$290	New Fee \$290 \$330
 Intermediate and Senior Junior Existing member in club boat and if using own boat 	\$360 \$290 \$205 \$180	\$390 \$330 (same as Tackers 2&3) \$240 \$210

The aim is to just cover costs, be affordable and attractive to prospective new comers.

We have lots of interest from juniors and a couple of seniors interested in becoming Assistant Instructors and I will be working to make this possible over the winter break.

I am happy to continue in the Sail Training Coordinator role next season however will continue to seek helpers keen to learn and assist with the many tasks required.

We will continue to promote social sailing opportunities for our trainees and graduates by having them join the coffee cruise and Adventure sailing from MSC, where the weather permits. These continue to be very popular.



























Club like -



JUNIOR DEVELOPMENT

Greg Heins

Participation

2021 - 2022 was a very successful season for the Junior Development Program. Some highlights were:

- Open Skiff National titles at Mannering Park
 - Mordialloc had the strongest representation of any club (6 Gold fleet, 4 Silver fleet, 4 Green fleet).
 - National Champion (U13) Corrado
- Open Skiff State titles at Mordialloc SC
 - Mordialloc had the strongest representation of any club (6 Gold fleet, 7 Silver fleet, 4 Green fleet).
 - State Champion (Open and U13) -Corrado
 - State Champion (U17) Josh
 - Silver fleet (1st Zach, 2nd Alex)
- Open Skiff un-regatta at Albert Park GP (11 participants)
- Welcoming new sailors to the Junior development program (Georgie Williams, Hannah Taylor, Jayden Jensen, Lily Forster, Mia Pais, Nath Warren-Smith, Rhys Warren-Smith)
- Junior participation in the 125 class
 - Dinghy Championships at Mordialloc SC (Josh, Grace, James, Ingrid)
 - State titles at Yarrawonga (James, Cameron, Ingrid, Hana)
 - State Champion (Junior) James and Cameron
- Laser
 - Riley sailing his laser regularly
 - Nathan and Josh trying out lasers at different times.

Over the season, we had 29 juniors regularly participating in Saturday morning development sessions and/or Saturday afternoon club racing.

Abby Hosie, Alex Nechifor, Anna Heins, Antonio Vianna, Archie Hosie, Cameron Stokoe, Chloe Stradling, Christopher Lowe, Corrado Dorrington, Georgie Williams, Gracie Golinski, Hana Rewell, Hannah Taylor, Harriet Williams, Harry Robinson, Ingrid Heins, James Heggart, Jayden Jensen, Josh Golinski, Lily Forster, Lua Carbonell, Mia Pais, Nath Warren-Smith, Nathan Lombard, Rhys Warren-Smith, Riley Cornelius, Sam Shannon, Zach Taylor, Zoe Rewell



Social Events

Over the season we had many fun social events including:

- 1. Weekly zoom quizzes to get us through lockdown
- 2.Sleepover and fun day
- 3.End of season treasure huntd

Thanks

The junior development program could not have run so well without the support of:

Coaches

Jack Challans, Matt Hosie

Parents

Andrew Lowe, Belinda Williams, Bruce Stradling, Eva Fedyszyn, Flavia Pintossi, Gill Robinson, Greg Rewell, Heidi Lombard, James Shannon, Julie Rewell, Kelly Heins, Matt Hosie, Melanie Cornelius, Roger Cornelius, Sewerym Golinski, Shirsty Stokoe, Suzie Hosie, Tim Williams, Daniel Vianna, Daniel Taylor, Rob Lucas

Club volunteers

The juniors and parents were most appreciative. Particular additional support was provided by committee members (Drew Henry, Peter White, Dale Collings, Mal Parsons, Steve Griffiths) that helped make the season a success.

Open Skiff Association

The Junior Development Program was strongly supported by the Victorian Open Skiff Association (Andrew Sommerville, Matt and Suzie Hosie, Flavia Pintossi) and the National Association (Bevan McKavanagh).

125 Victorian Association

The Juniors were very appreciative of the efforts of the 125 Association (Geoff Craig, Morwenna Griffiths, Jo Griffiths, Bianca Scott to offer skipper and crew spots for the dinghy championships and the charter of a boat for the state titles.























fway Legattas



WELCOME

NEW MEMBERS

FAMILY MEMBERSHIP

Melody Hawthorn, Allison Heggart, Anna Heggart, James Heggart, Andrei Nechifor, Ava Rennie, Chalrotte Rennie, Zachariah Taylor, Julie Taylor, Cheryl Taylor (life member)

SOCIAL MEMBERSHIP

Matthew Angwin, Nick Bez, James Coakes, Yuri Dolgikh, Carol-AnneFlanagan, Andrea Goss, Emma Morris, Chris Pardy, Brendan Scherwinski, Matthew Siewiera, Troy Stubbs, Eugene Virster.

TRAINING MEMBERSHIP

Andrew Bester, Lucy Hagen, William Hagen, Fraser Holmes, Jaxon Holmes, Erin Leahy, Fletcher Martin, Sandra Marwick, Nicki Marwick, John McCaffrey, Robert Muhlhauser, Michael Murray, Elliot Parsons, Nerida Parsons, James Rae, Chris Schlusser, Marco Svensli, Steve Truong, Mary Wang, Terina Webber, Xiaowei Xia, Ewan Fallows

SENIOR, INTERMEDIATE AND JUNIOR MEMBERSHIP

Meaghan Morley (S), Marcus Hannan (I), Caitlin Collins (J), Amber Collins (J) Peter McNair (I) OUR JUNIOR AND YOUTH MEMBERS ARE THE FUTURE OF OUR CLUB, WE WANT TO ACKNOWLEDGE AND ENCOURAGE THEIR CONTINUED SAILING

CADET CAPTAIN

Riley Cornelius 2021-22 Ingrid Heins 2022-23

MEMBER'S ACCOLADES

Australian Titles 2022 Tasar Chris Dance

Vic Titles

2022 Tasar Chris Dance 2022 O'pen Skiff Corrado Dorrington 2022 O'pen Skiff U17 Josh Golinski 2022 125 Jnr James Heggart 2022 Sharpie Marc Ablett

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